



MOCOSA

M A G A Z I N E

Marcus Oldham College Old Students Association

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Steph Bender -
embracing the
equestrian industry



Pluto Mio at Sydney CCI** 2018

Principal's Perspective



campus and reminisce about their time at Marcus Oldham. For many graduates, Marcus Oldham has had a significant positive influence on their personal development and has greatly assisted them to forge inspiring careers. Reunions are a great way for alumni to reconnect with both their year group and the College.

The new Centre with its mix of facilities and amenities, will form the academic heart of the campus

Construction of the Learning Centre continues with the completion date scheduled for the end of 2019 and an official opening early in 2020. The new Centre with its mix of facilities and amenities and situated in its prime location, will form the academic heart of the campus. The quality of the facilities in the new Centre will make a very firm statement about the College's commitment to academic excellence as well as providing a superior campus experience for students. The Student Lounge which was constructed last year has proven to be very well received by our current students and the renovation of Lecture Room 4 has transformed a traditional space into a learning environment that supports a wider range of teaching methodologies.

Janet Craigie-McConnell has informed the College that she will retire at the end of this year after forty years association with Marcus Oldham. Janet and Graham McConnell [Marcus Oldham's second Principal] came to the College in 1978 and were resident until 1994. During that time, they raised their family and the College developed significantly. Janet spent a number of years working for the Marcus Oldham Foundation during that period. In 2006, the Marketing Officer position was advertised and she was successful in securing that role. In more recent years, she has successfully managed the Scholarship Program and the number of offerings and bursaries has increased significantly. I thank Janet for her thirty years of service to Marcus Oldham. I know the College has been a significant part of her life and I wish her well in her retirement.

Dr Simon Livingstone
Principal

The College was fortunate to have secured another year of solid enrolments at a time when most states and territories have been experiencing widespread drought. There has been significant publicity in the media about the crippling drought and the devastation it is causing farmers and their communities. The debate will continue on whether handouts to farmers will address this problem or whether more considered long-term strategies are required. One investment, however, that does assist when droughts occur is education.

I recently visited the Barcaldine-Longreach area in Queensland and called on a Marcus graduate who was pregnancy testing a large mob of Santa Gertrudis cows on his family's properties. What struck me most, was how good a condition the cows were in for a district that has been in severe drought for the past six years. Apart from some supplementary lick that was located throughout the paddocks, the cattle were not receiving any additional feed. The cattle were obviously suited to the district and the conditions, but it became evident to me that the management decisions being made on the property were key to handling the drought.

Similarly, several lecturers have returned from visiting practical year students in the Farm Business Management course who are currently undertaking their placements on farms. The feedback I received is that many of the students are learning the

practicalities and the reality of farming in drought conditions and that the leading farmers have well-considered strategies to manage adversity. Like any business, it is about making sound management decisions during the hard times that make the difference. Having studied Farm Management at Marcus Oldham will not alleviate the drought, but will assist farmers of the future to make informed decisions relating to their business.

The annual Student Parent Charity Dinner was held on 28 July at The Pier in Geelong with three hundred and thirty people attending. The evening was a great success and clearly was well supported by students and parents. The event, which was organised by the students, raised \$18,000 which was donated to the Dolly's Dream Foundation. The following day, close to one hundred and twenty parents visited the College for brunch. This year has also seen several reunion groups visit the

For You to Enjoy

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From the President's Desk



British Prime Minister Harold Wilson coined the phrase “A week is a long time in politics,” way back in 1964 and, yet again, how truthful that has shown itself to be! However, a season, or lack of, in rural Australia can seem like a lifetime!

Only in April I was wishing you all a great winter season and of course, winter rains did not come for large tracts of the eastern and central regions. On top of this, large parts of Queensland continue to suffer what seems to be an endless drought and we wait with bated breath for rain.

Again, this shows the variability, risk and downright crankiness this country delivers to people reliant on the bush to make a living and support the rest in the cities. I cannot remember a dry period that has gained so much public profile than this one, with every man and his dog jumping on the drought bandwagon. Of course, its proximity to large cities with super reliable dairying country affected, has helped bring the plight of the bush to prominence.

Whilst a lot of the help has been delivered with best intentions, the

reality is the vastness of the issue will take many years to rectify and small communities and businesses of all types have a long struggle ahead of them. Hopefully, whoever is sitting in the PM's chair next week and the week after that, finally works on a well-researched National Drought Policy which offers more than media grabs and tokenism.

What MOCOSA I hope can help with, is support for our peers and act as a conduit for supporting our year groups and the greater Marcus network affected by the tough times. To that end, redesigned “Call a Marcus Mate” fridge magnets are included in this month's MOCOSA Magazine.

In September, adversity brought a group of Marcus Mates together to celebrate the life of a great Marcus friend and even though it was tough to say goodbye to a

mate, the camaraderie between graduates from all over Australia was incredible. Many of them were deeply in drought but relished the opportunity to have a chat over a beer and to reflect on the fact that, unfortunately, there is always someone doing it tougher than yourself. So jump on the “dog and bone” and check out how your mates are going.

Life in rural Australia I'm sure, will have its challenges over the next few months but hopefully the training you gained at Marcus and, as importantly, the friendships you made, will help you come out the other side more determined and profitable than ever.

Kindest regards and of, course, cheers.

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Agriculture | Agribusiness | Equine Management



Wylie Wettenhall

Farm Management 1994

Managing Live Export and Travelling the World

Australian Rural Exports (AUSTREX) has been involved in the live export industry since 1973. Started by Gunn Rural Management with some small shipments of sheep to the Middle East, AUSTREX trades about 250,000 head of cattle per annum from different source markets around the world. Based in Brisbane, we have offices in Uruguay, Chile, Russia, Indonesia, New Zealand, Australia and North America following some of the world's largest cattle and livestock holdings.

Principally, in Australia we supply feeder and slaughter animals into South East Asia markets supplying



fresh protein to developing countries. Nearly all these animals are usually sourced from northern Australia - in Queensland, Northern Territory and Western Australia. As well as this high turnover low

margin feeder/slaughter trade, we also supply breeder animals around the world but mainly from Australia and New Zealand.

The breeder markets can consist of anything from dairy and beef heifers to more niche markets such as alpacas, horses, sheep, milking goats and meat goats. Shipments are delivered either by sea or air depending on the customer requirements, value of animals and contract arrangements.

In 2009, when I started, the company was owned by James Packer and was one of the passions his late father, Kerry had with rural Australia and primary production. In 2010, the Packers decided that they would like to globally expand their casinos. This started the process of the MBO (Management Buy Out) which now situates



Stockman, Wylie and Chinese Interpreter: detailing final loading numbers at Portland Quarantine VIC.

AUSTREX as a privately-owned live-export company. With less constraints and being controlled by a larger corporation we were able to expand, rapidly becoming one of the biggest and most trusted live export companies in the world.

One of our company's major attributes is our work with industry and markets to ensure continual improvement with animal welfare. Parts of the industry are dealing with difficult issues which will continue to be improved by working closely with our partners in these developing countries. Our industry is one of the most highly regulated industries - having tight guidelines that we are governed by. Having strong and very definitive rules helps the industry keep out the cowboys - it is not easy to successfully send a ship or plane with live animals from an Australian port. Over time, the industry and exporters are making changes to these rules to better suit animal welfare throughout the whole supply chain. Animal welfare is a massive issue and one that is now focused at a farm level and not just the larger industries like ours, which can sometimes be an easier target.

Initially, I started with AUSTREX as part of the cattle buying teams which travelled to farms mainly throughout Victoria, South Australia and Western Australia to take overseas customers to select animals for their breeding programs. I was quickly moved to Head Office in Brisbane to take on a role as Shipping Co-ordinator, learning all aspects of the documentation process and extensive record keeping. Within three months, I was made Export Manager of Southern Breeder shipments.

This role encompasses the whole export process which is extensive and, at times, very difficult to manage. When a contract is signed it is then passed to our team to execute precisely, incorporating all local, state and international legislation and all importing country protocol requirements. This covers everything from liaising with livestock teams for the purchasing of cattle to organising all requirements including fodder, vets, shipping and reporting. All local, state, territory and federal regulations must be considered

with any movements or decisions. This includes transport, DAWR (Department of Agriculture and Water Resources formally AQIS Australian Quarantine and Inspection Service), shipping and ASEL (Australian Standards for the Export of Livestock) standards and completed all within a budget I prepare.

This role also requires me to be available for the customers on delivery to market. Usually we are responsible up until delivery to port, however, one of the extra services we offer is market support to help animals settle into their new environments. These are usually highly intensive large-scale US style

barn-fed breeding dairies of up to 20,000hd, and beef breeding is above this number. Due to the lack of available productive pastoral land, this is the best option for most of the countries we deal with.

I have been very fortunate to travel the world with the company. I have been to every continent around the globe, except Antarctica, and to countries including China, America, United Arab Emirates, South Africa, Kuwait and France. One of the most interesting places is Pakistan! The potential of this country agriculturally, is huge, with wonderful ancient farming country

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Blowing on fodder: 550mt pelletised fodder loading Portland VIC.



Just landed Japan: opening the nose of a 747-800 to help with airflow.

Wylie Wettenhall
continued from page 5

throughout the Punjab region and access to as much water as they want from English built irrigation waterways back in the 1940s-50s. You can be travelling in a Mercedes on a highway built by the Germans and be next to old mate on a donkey cart. This country just keeps on throwing up something new and different at every turn!

We delivered dairy cattle to a compound right next door to where Osama Bin-Laden was shot and captured

One of my least memorable trips to this region was in 2014. We delivered dairy cattle to a compound right next door to where Osama Bin-Laden was shot and captured by US forces. Due to the danger in the area, we had organised cattle trucks to be escorted by the Pakistan army to ensure their safe arrival, as well as the drivers, who were more scared than the cattle. Our escorts would not let us travel to this area so I went somewhere safer.

During the early months of the year the region experiences extensive fog in the Punjab region. This was where I split off with one of our reliable interpreters and a customer, to help them receive their animals. During receipt we had several people with shotguns and my friend with a 9mm pistol protecting me as I counted and discharged the animals in the dark. One driver, with his very full beard and head dress, came to the ramp to open his gates and yelled at me that he was Taliban and waving his arms in disapproval of me being there hidden in the thick fog. I quickly replied that I am Australian not American, and that Pakistan was losing the cricket to us! Through the interpreter we then spoke about favourite players, and the whole time I was making sure my mate packing heat with 9mm was not far away.

The fog was coming in so thick that the last two trucks were stopped by the local constabulary as it is just too unsafe to drive. More importantly, too unsafe to be in the dark, at night, in the middle of nowhere, with an increased likelihood of opportunistic thieves.

I was constantly asking when we could go back to the safety of my hotel in Lahore several hours drive away but alas, I too, had to stay the night. They kindly set me a bed and blanket in a mud hut, in one room with five other strong-smelling locals. I had no spare clothes, water or rations!! I WAS THERE FOR FOUR DAYS while we waited for the fog to clear. All highways were shut and I kid you not, visibility during midday was no more than three meters! They were very hospitable but I would not drink the water or eat the fine chicken dishes they provided. The facilities for any issues incurred from eating or drinking were not suitable, and I had no spare clothes! By day three, I started to eat the rice around the chicken and they had a good supply of warm lemonade to quench my thirst. We made fun by checking on the cattle, and shooting their extensive armoury into the air! I am sure this was to ward off any potential kidnappers as my Taliban friend had left and "Allah" only knows who he rang to say I was there, but my captives made it fun for me.

In saying all of this, they are a beautiful people, very hospitable and kind but some areas are like

Sydney - you just don't go there at night alone.

Travel has been a very big part of this job - internationally and domestically - in and out of airports constantly and, as many of you are aware, the phone won't stop just because you are home. This is extremely difficult for family; my wife, Stephanie, and my three girls, Laura, Sophia and Izzy have been very supportive and patient with me being away for up to three weeks at a time, two days at home, and gone again for several weeks. This is not a career for the tourist as it's no holiday and a strong partner has been a blessing for me.

Luckily for me, I went through Marcus Oldham. I have contacts all over Australia and through all industries, making it as easy as a phone call to find information or help with animals, supply fodder and advice. At our recent 25 year class reunion, it was nice to look around the room and see people that I have dealt with over the years. Marcus has produced many things but the best, are the bond that we share, the respect that we have for each other and the fact that the knowledge we carry will always be helpful.

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Home at last: Holstein Friesian heifers arriving to quarantine, Taiwan.

Fleur Cushman

Horse Business Management 1993

Blackcurrants backing Olympians and Thoroughbreds

After moving out of the horse racing industry and having a career change four years ago, my business has just launched our product, CurraNZ in Brisbane (via curranz.co.nz), our third country after its successful entries into the United Kingdom and New Zealand markets. After our initial entry-to-market in Queensland, we'll be rolling it out across other Australian states too.

CurraNZ is a first-to-market blackcurrant extract health and fitness supplement that started its life in the United Kingdom after a hunch that so far, seems to be paying off.



My love of physiology, which started at Marcus Oldham, has stood me in good stead in developing the research ideas and potential for the blackcurrant business as a sport performance, recovery and health supplement. Freeze-dried blackcurrants were being used as a recovery aid in racehorses as long as ten years ago, and the possibilities for people seemed just as exciting - but completely untapped.

Fast-forward seven years, and ten peer-reviewed papers have been published in European journals on our blackcurrant extract, with another 30 in the pipeline across ten universities in Australasia and the European Union.

As well as supporting muscle recovery and improving performance, we've discovered this amazing berry is also the best natural fat burner ever uncovered, with increases of, on average, 27%, and up to 55% in some individuals. It is one of the reasons our product improves sports endurance so dramatically.



Our branded supplement, CurraNZ is being exploited for a competitive advantage by Premiership Football Clubs in the United Kingdom, British Olympic athletes (many of the gold medal winners at Rio were using CurraNZ) and several world No. 1s in different sports. We supply the English Institute of Sport and High Performance Sport New Zealand and, with its growing popularity, expect plenty of athletes to be harnessing the blackcurrant's many properties at the Tokyo 2020 Olympic Games.

Now tipped as one of the biggest breakthroughs in sports nutrition in a decade, our new science shows blackcurrants can be invaluable for athletes affected by high heat

and humidity - conditions they will experience in the challenging Japanese summer.

The British research program is getting more exciting by the year, as the scientists continue to unlock the unique properties of this humble berry, which is proving world-class for its range of actions and nutrient density.

I've been in the UK for over 20 years now and it's great that my business idea has paid off (after many nervous moments!) and has its roots in New Zealand...I have more reasons than ever to visit my family. Incredibly, we are one of the biggest exporters of blackcurrants in a small industry that is developing huge potential.

fleurchushman@yahoo.co.uk



Fleur with friend, Louisa Williams HBM 93 in Ireland in July 2018. Louisa developed the award-winning Ice-Vibe Boot launched in 2012 which has achieved a global market.
www.horware.com/ice-vibe

Remember you can keep up to date with happenings at Marcus through

www.marcusoldham.vic.edu.au



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Steph Bender

Horse Business Management 2006

Competitor, Trainer, Coach and Business Woman



*Pluto Mio at Sydney CCI** 2018.*

It all started in 2006 when I was lucky enough to be awarded the Australian Equestrian Scholarship to Marcus Oldham College. It was an exciting and productive year, setting me up with the tools and contacts to aid me in my future equestrian endeavours.

After an exciting and successful year and with my Diploma of Horse Business Management in my pocket, I undertook Animal Science studies at the University of Western Sydney and gained employment at Tinney Eventing, working and training alongside Stuart Tinney, Eventing Olympic gold and bronze medal winner.

At a competition level, I was able to excel to 4 star level eventing. In 2008 I competed my wonderful and self-trained mare, La Li Lu in the Australian International 3 Day Event in Adelaide. In 2009 after successfully competing not only La Li Lu, but also her talented offspring, Gipsy Princess, I was awarded the NWIS Silver Scholarship and placed at CIC-W*** at the Sydney International. This was an amazing time in my life, but life also threw its challenges. In the prime of our sporting career, Gipsy Princess died suddenly and

unexpectedly from an aneurism. An immense loss on an emotional and professional level.

Life, however, goes on and I had to pick myself up and move forward. At that stage La Li Lu was also getting closer to well deserved retirement, and intrigued by research during my studies at Marcus Oldham, I decided to venture into the exciting world of embryo transfer in 2010. La Li Lu proved very fertile. Three eggs were harvested and resulted in three embryos being transferred into surrogate mares. Whilst La Li Lu and I continued to compete, the surrogate mares had three of La Li Lu's foals. I would have loved to keep and train all three horses, but the reality of financial constraints and logistics meant I could only keep one, namely, Sometimes (part owned by myself and Martina Speechley, sire Staccato). A real character, he has had his ups and downs but is now beginning to show his talent in the eventing world.

After completing my Bachelor of Animal Science, I decided to spread my wings and having German heritage, I moved to Germany to work within the equestrian field. Initially, I had only planned to stay for a year but ultimately one year ended up being four and



Family photo! Be Caisy, Scribble and Steph just before departing Germany.

a half years. In Germany I was able to extend myself both on a sporting and professional level. I landed a job as co-manager of a 75 horse stable and was able to successfully apply all my knowledge in coaching, schooling, horse management and horse business management, all the while increasing my knowledge base and adding to my experience.

Winters were bitterly cold and horses were stabled for most of the time which presented many challenges unknown to me in Australia. Despite long working hours, not only running the business but also schooling horses and coaching, I still managed to scrape time together to compete up to a 2 star level in eventing, medium level in dressage and a high level of show jumping. I also visited some of the big equestrian events held in Europe and was in awe of the talent and quality (both riders and horses) in all three equestrian disciplines.

Mid 2017, I finally packed my belongings (this included my loyal dog and best mascot ever, Scribble, and my wonderful but still green horse, Be Caisy) and moved back to Australia. Of course, leaving behind wonderful friends and colleagues in Germany, many of whom have since come to visit.

I returned to Tinney Eventing after being offered an amazing professional opportunity which would allow me to develop and increase my skills. This time, however, I started my own business venture out of the Tinney's facilities. Both Karen and Stuart Tinney have been a wonderful support to me in setting up and maintaining my business, 'Steph Bender Equestrian' and remain exceptional mentors and trainers.

Set on 35 acres in Maraylya, one hour from central Sydney, the property can cater for approximately 25 horses. I offer full board agistment, and alongside Stuart, Karen and Gemma Tinney, I additionally offer training and coaching packages to provide riders of all levels with a positive eventing and learning experience. I am an accredited Level 2 Eventing Specialist coach, as well as a German Trainer B coach. Yet again, the working hours are long, but I gain great satisfaction from running and building my own successful business.

I continue to be an active competitor and have the great honour to have the ride on Pluto Mio (Stuart Tinney's Olympic bronze medal horse at the Rio Olympic Games 2016). Pluto Mio is still full of energy and I cannot thank his owners, John and Jane Pittard, enough for their generosity in allowing me to ride this wonderful horse. My own Be Caisy from Germany has settled into her new home in Australia without a problem. She loves being outside in the paddock all year round and presents as a very talented and trainable horse. We are already competing at CIC** eventing and have certainly turned heads in showjumping - rarely hitting a rail.



My wonderful horses and I are supported with amazing gear and products from Flexible Fit Equestrian, Torpol Australia and PHP Australia, all of which I highly recommend!

Looking back, I can strongly recommend Marcus Oldham College to anyone contemplating a career in the equine world. Not only did Marcus provide me with the skills and knowledge required in horse business management, but I have made life-long connections and friends through my time there. Special thanks, Emma Morel and Nick Roe for a wonderful experience and solid base.



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Stuart Austin

Associate Degree of Agribusiness 2012

Do you know what you don't know? And are you willing to change that?

Continuous professional development is critical to success in an agricultural business today. It isn't enough to think that because we couldn't stand the thought of three to four years of full time university study post high school that we 'know it all' or we'll learn it on the job. There is no shortage of intensive learning opportunities everywhere that will aid you in your success in business. A year or two at Marcus is but one example of short term intensive learning that has been critical to my achievements to date, in agriculture and business.

As the son of a Marcus grad **Peter Austin FBM 75**, and being a late 90s high school student, there was certainly some expectation that I would get a tertiary education. However, stubbornness and no great desire to sit in a classroom for another four years led me down a different path. I got there eventually, though it took a couple of hard lessons in business for me to realise the fundamental thing that I hadn't fully recognised – I didn't know what I didn't know. I think if we all considered that there is, in fact, more than one way to "skin the cat" the possibilities of what we might learn are endless!

If I'm honest, it is my great underlying desire to help others through leading by example that really motivates me to achieve in agriculture. To show others that it is an industry full of opportunity for those willing to think outside the square and think differently, the round pegs in a square hole, that I think Marcus accommodate very well.

I've seen quite a bit of this continent now, from my very early days of being born into the "WD", then growing up around Albury and the Upper Murray, New South Wales, to five years in the Northern Territory running a stock camp when 21 year old Head Stockmen were only just being thought of. It was those formative years of my career, being full of energy and youthful enthusiasm combined with being thrown in the deep end that set me on a path of challenging myself at every turn to achieve bigger and better things.

In 2007, I grew wings and flew to Canada for a "gap year" at 25, which eventuated into nearly three years abroad and an international business in recruitment. We created opportunities and enabled young Aussies in agriculture to experience our great industry in Canada, and vice versa for Canadians, Swedes, Ukrainians, Irish, English and Frenchmen. These weren't just backpackers, but experienced young people off the land looking to learn and grow their skills and knowledge abroad.

Upon returning to Australia in 2010, we attempted to grow the business into backpacker training. However, a flawed business model was the slap on the head I



needed to make me realise there was a fair bit I didn't know I didn't know!

Finally, after ten years of Mum sending me the application forms every September for Marcus, I actually submitted one! And I can assure you, without any hesitation, it was the best investment I ever made in myself and has enabled my career to grow and develop to where I am now. It was the culmination of all the short courses I had done but, fundamentally, focused on business, which we can learn the very basics of "on the job" but not to the level of professionalism that Marcus teaches and is required in today's business environment.

My resume, and this office, reads and looks like a course junkie. Low Stress Stockhandling in 2002, Cert IV in Training and Assessing, participating in the Marcus Oldham Rural Leadership Program in 2004, KLR Marketing in 2012, Rural Leaders Bootcamp and Grazing for Profit in 2014 and now, Executive Link over the next three years. There is a cost to this education but the return on investment is immeasurable.

My wife, Trish, and I now have the confidence and belief in ourselves to back ourselves in business, knowing what critical risk management and an exit strategy is. We know what we need to be measuring, monitoring, and analysing in order to know what we need to focus



Colby George, Casino High School, Stuart Austin, Max Davis, Holbrook NSW, 2018 Agribusiness 1 student on work experience, with Harry Austin.

our management on. Whether it be rainfall, soil, grass, animals, the market or financial, if we don't measure it, we can't manage it. Since we married in 2013 we've had our own cattle enterprise and contracting business as well as our current role as Managers of a beef business.

Wilmot Cattle Co is a beef cattle breeding, trading, and grassfed finishing business across two properties on the northern tablelands of New South Wales. The

breeding enterprise at Walcha runs approximately 700 Angus cows breeding progeny suitable for a grassfed finishing enterprise. Wilmot, our home at Ebor, turns over 2,500-3,500 trade steers into the feeder market, and grass finishes approximately 1,000hd per annum for the grassfed, antibiotic and hormone free market. Numerous agistment properties are used during good seasons to increase turnover and profitability.

The company is underpinned by a commitment, across the team, to holistic management and regenerative agriculture principles. We can wholeheartedly say that we do not compromise the ecological health of the land we're on in the pursuit of profit. And I can also say that it is a financially profitable business. We believe that the long term viability of the business relies on us ensuring that the ecological health of the farm is improving constantly, with very minimal use of synthetic fertilisers and a focus on building soil carbon. We continue to improve the water holding capacity of the soil and the biological function within it, to create a resilient ecosystem that manages hardship comfortably. Since 2012, the soil organic carbon on the farm at shovel depth has improved from 2.3% to 4.5%.

Had I not left the backyard of Albury, and with the inherent blessing of not having a family farm, the only thing I have been *forced* to do, is learn. We are creating and building our own legacy and thanks to some unconventional education along the way, we're now comfortable managing droughts and falling markets. We're not at the mercy of rising input costs, because we use very little of them. We love cattle, but we love our grass more, so we have very little difficulty matching stocking rate to carrying capacity.

Knowledge is power and if ever we get comfortable in our own backyard and stop challenging ourselves, we open ourselves up to the possibility that we may not be well enough equipped to manage the next hardship, so we best ensure that we commit to continuing to invest in our own skills and knowledge.

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Dean Harvey

Horse Business Management 1999

Hard Work, Network, Champagne and Roses

The thoroughbred racing industry, world over, is full of colourful characters from all walks of life. Dean Harvey, father of Ethan 8 and Milla 5, Principal of Baystone Farm, and a Geelong Racing Club Committeeman has worked for some through the years including the likes of Croatian blue-fin tuna farmer, Tony Santic, a man probably better known as the breeder and owner of wonder mare and three-time Melbourne Cup winner, Makybe Diva, and His Highness Sheikh Mohammed, Ruler of Dubai and the Vice President and Prime Minister of the United Arab Emirates. While Dean, affectionately goaded by his mates as a knockabout with the gift of the gab, hails from Geelong rather than the romantic or glitzy origins of Croatia or Dubai, he too, has a unique character and has built a successful business in a world that he loves.

After fifteen years of learning and applying his trade and edifying his all-important network in Australia and around the world in the Sport of Kings, Dean established his picturesque Baystone Farm in 2015. Located at Gnarwarre, not far from Marcus Oldham, Baystone is Dean's base as a horse trader and where he spends most of his time on the phone buying or selling the next horse while looking out over his own thoroughbred acquisitions that tend not to reside at his Baystone paradise for more than a year.

All this colour, of course, is for drama. On the surface, the industry appears glamorous but it's not all champagne and roses. Hard work, an admirable and sometimes burdensome bravery that no one would ever see, and an intrinsic instinct for the thoroughbred game - the latter probably partly inherited from his father, Barry, who bred and raced a few horses when Dean was a child - all combine to enable Dean to live the life he loves.

"Our main focus at Baystone is to buy fillies off the track - usually 20-25 a year, get them in foal and then reoffer them through the broodmare sales the following year for a profit. This is the main part of my business and is a cycle that usually takes less than twelve months. It's competitive and challenging to firstly, buy the fillies off the track at value, then choosing the stallion to breed them to. I spend a lot of time watching racing, looking up pedigrees and then on the phone securing a deal.



Approaching the breeding season, I plan matings for those mares, assess the stallion market and try to mate each filly as commercially as possible.

This year, I have mares going to unproven stallions, Merchant Navy and Russian Revolution, and two of

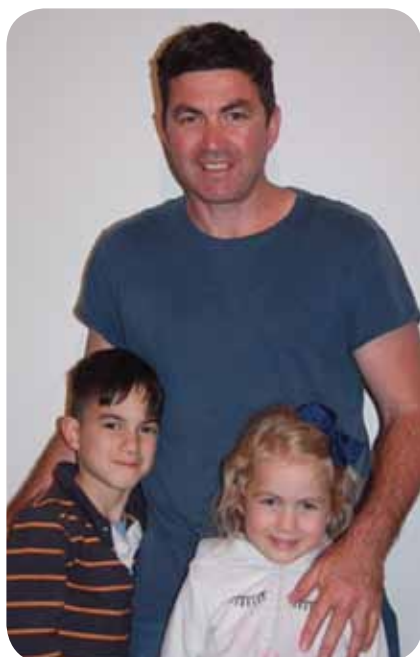
the country's best proven stallions, I Am Invincible and Snitzel, so there's a big investment made, but with calculated risk. Close to breeding season, I send the mares that are visiting the stallions in the Hunter Valley, to Chatsworth Park. They're the reproductive experts. Chatsworth Park is a critical

partner for me as the key is getting the fillies I buy, in foal."

2018 was Baystone's fourth year of operation and they achieved their best results yet. "At the Magic Millions Gold Coast Broodmare Sale in June, which is my grand final if you like, we sold 17 mares for nearly \$5 million. Unfortunately, they weren't all mine, though! Our top priced filly, Silent Sedition, made \$1.5 million. She belonged to a client and was purchased by Japanese interests. All told, the 17 we sold averaged nearly \$280,000."

Dean emphasises the importance of networks as they are critical to his business

In addition to trading fillies, Dean buys about a dozen yearling colts per year to sell later that same year at the Breeze Up sales once they turn two. Dean partners with trainer and groomer, Troy Corstens, in this venture. "Troy is a racehorse trainer by trade so he has the facilities and expertise to pre-train the colts for us in preparation for the sale. I'm lucky enough to have met and struck up friendships along the way with some brilliant people who have know-how in other areas of the industry. It's made sense for us to go into business together and it's fun to enjoy the results with your friends along the way. Fellow groomers, Bloodstock agent, Sheamus Mills and Royston Murphy with his wife, Treen, at Sledmere Stud, are also great friends and business allies."



At the sales viewing yearlings with Troy Corstens.

Dean emphasises the importance of networks. They are critical to his business now, and they are one of his most notable reflections of his time at Marcus Oldham. "The thoroughbred industry is a horse business but it's also a people business. At Marcus Oldham, the study tours of the studs and racing stables were some of the most important and enjoyable experiences for me.

While I was already working in the thoroughbred industry when I applied for and received the Marcus Oldham Australian Thoroughbred Scholarship, there is no doubt that the College helped to further open my eyes, and doors. The opportunity it afforded us to meet industry participants was invaluable and I still keep in touch with classmates."

Dean says that one of the best things is being his own boss and making his own decisions. "I have to stand by those decisions but have a great network of people who help along the way and we are always on the lookout for new

business opportunities and each other."

What does the future hold for Dean? He is happy with his current business model, but he is ever-aware of the importance of finding new ways to stay ahead of the market. "Often in our game, ways of making money catch on and before you know it, where there once used to be value, it doesn't exist any longer. My business is always diversifying and what I did last year won't necessarily be what I do next year."

Dean's latest venture might be a little more fun. "I've known trainer, Matt Smith, who trains at Warwick Farm in New South Wales for a long time. We're great mates and earlier this year I saw that he had purchased a European horse named Ilwendo. My relationship with Matt is such that I gave him a call and let him know I wanted to invest. We're on the Cups trail now so fingers crossed, the next bit of fun we have will be at the racetrack."

dean@baystonefarm.com.au

Ben Skerman

Bachelor of Business (Agribusiness) 2015

Sharing a view for Australian Agriculture



The constant refreshing of numerous weather forecasts has become very monotonous, so I've taken great pleasure in outlining some key points about the current situation of Australian agriculture and where I believe it is headed.

Upon finishing my second year of Agribusiness at Marcus Oldham I plunged into a grain marketing business based out of Toowoomba, Queensland. At that time it was operating as Pentag Nidera, a grain trading business focusing on both domestic and international markets. It was a JV style structure with great international backing from the Dutch parent company Nidera.

Upon entering the business, I initially gained exposure to a lot of Asian and Indian Sub-Continent markets through the container trade of sorghum, wheat, chickpeas and cottonseed. This was an interesting time during 2012-13 when Australia saw large growth in container packing facilities as China's appetite for sorghum

exploded for the manufacturing sector more commonly known as Baiju. I'm sure many Marcus Oldham graduates could reminisce on such a delightful flavour from their China study tours.

From this point, I was focused on managing container freight bookings and the execution of contracts from procurement through to ensuring counterparties paid on time. On getting a hold of the container supply chain, I had the opportunity to trade a

cottonseed book for the business, focusing primarily on supplying product to the South Korean dairy market. A fantastic opportunity which, in all honesty, was a very steep learning curve ensuring my very first P&L stayed in the black. Despite its tribulations there were many great lessons learnt, not to mention experiencing the best of what Seoul had to offer.

Progressing through this role, I found myself less challenged and was then handed an opportunity to



One of the main summer crops in the rotation, this sorghum crop was planted in October last year and harvested in March/April this year.

work in the accumulation team. This focused primarily, on increasing our national exposure in South Australia whilst growing volumes in Queensland and New South Wales. Thankfully, this was the season of 2016, which most in the grain game would remember as the last decent season since. With this position, I found my constant conversation with growers very inspiring, which sparked a transition closer to grains production.

A change to work on the farm began at the start of 2017, working on a family owned broad acre operation at Boomi in north west New South Wales. A winter and summer crop rotation is in place focusing on wheat, barley, chickpeas, faba beans, sorghum and dry-land cotton. Whilst working the farm, I keep a close eye on values overseeing the marketing of all commodities coming off farm.

...the Australian grains and cotton growers are in the box seat....

Throughout this scattered career pathway I've gained some great experiences and seen, first hand, the true drivers of industry. Despite such trying times with extremely poor seasonal conditions, we must continue to take note on what we can learn from today. As we all know, moisture is one of the most limiting factors in our farming systems. We certainly can't make it rain on demand however, the industry must continue to drive forward research and development so we can better equip ourselves to handle these difficult seasons.

In regards to where the cotton and grains industries stand today, I believe we are in the most exciting position of all. In my opinion, the Australian grains and cotton growers are in the box seat. An increase in domestic demand through livestock feed will continue to create support for grains and the purity of Australian cotton continues to be a yardstick for global standards allowing it to maintain those premiums over other origins. I wasn't around for the single desk days, however despite its potential security I saw it as a roadblock for industry. In a trader's life, volatility provides opportunity and I believe open, transparent markets are essential for capturing maximum profit at the farm gate.

One of the biggest advantages we possess is our ability to elevate our products above other origins. The high quality of Australian agricultural commodities allows us to achieve premiums and draw a stronger demand profile. With increasing global political tensions and the drive for protectionism out of the United States, the future of the global economy and trade flows are largely unknown as the arm wrestle evolves. Regardless of the outcome, we will need to rely on our entire arsenal of tools to ensure we can protect the value of our products.



Australia continues to be a global benchmark for water use efficiency, technological advancements reducing input costs and potential overheads, plant breeding and genetic improvements, understanding the provenance of our produce and its importance to the end consumer. The list is endless, but on a broad-brush view we are well positioned to continue this progression. However, my largest fear is whether we will be able to maintain developments to keep up with global requirements. Our best weapon to combat this perpetual race for food and fibre production is to communicate.

The Australian cotton industry is exemplary in providing new information to its grower network,

new growers, overseas buyers and even the public. Best Management Practice schemes are a primary example of establishing a base for a high standard of production. This in turn provides the industry with confidence to portray an authentic message to the public of their achievements and effectively what their mission is.

I believe agriculture lures those who love a challenge. Some say they were born into it, which is largely correct, however what makes you stay? Next to no growing season rain, another year of minimal stubble cover and pathetic moisture profiles, why do we do this? Surely another asset class could provide an effective return without the sleepless nights and constant hair pulling. I can't answer these questions for everyone, however I'm a big picture thinker, and the big picture is that agriculture is a constant element of society. So the opportunities will always be there; how we capitalise upon them is the ultimate challenge, and that is up to us.

In touching on the big picture I would implore those entering into the grains or cotton industry as a postgraduate to try and adopt a bird's eye view approach. My studies at Marcus Oldham gave me essential tools to assess agriculture as a business and reduce the level of emotion surrounding business decisions. Having a bird's eye view at times, assists you to know where to implement a change in the decision making process.

The success of Marcus is testament to the networks it has developed and harboured throughout Australian agriculture. Friendships develop into networks and networks are essential to successful business. My final comment to graduates would be to understand your markets as best as possible. Understand and try to experience the supply chain as far as you can go. The success of your enterprise or position lies much further than your back paddock or your go to spreadsheet; get to know the drivers and who and what influences those drivers. Relatively, I have a long way to go in my career, however Australian agriculture will continue to provide the opportunities - we just need to ensure we are in position.

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Monique Roche

Diploma of Equine Management 2015

A chance email resulted in a training double at Ballarat

The road from accountant to racehorse trainer took another step forward for Monique in completing a training double with partner, Thomas Carberry, at Ballarat during September. It was a fabulous achievement considering they had been training since January and only had four horses in full training at the time.

It was a long way from her chartered accounting days at BHP Billiton. "I knew I wasn't on my right path, I enjoy accounting, but I love horse racing. I knew I wanted to be a racehorse trainer but I just didn't know how I was going to get there," explained Monique. It was a chance email from Thoroughbred Breeders of Victoria promoting scholarships for the Diploma of Equine Management at Marcus Oldham that was Monique's life changing moment. "I finally found how I was going to become a racehorse trainer. I needed education and experience, and Marcus Oldham provided me with both. It was the perfect platform for me to make that change."

Following Marcus Oldham, and with the help of another Marcus Oldham graduate and now lecturer, **Katrina Wood HBM 06, BBusAgrib 15**, Monique secured a role as Client Services Manager for Australia's leading trainer, Darren Weir. During her two years there not only did she gain valuable experience, she also met her partner, Thomas Carberry. "We were both doing Racing Victoria's training course and got to know each other. Thomas is a natural horse man," said Monique. "I like to think of racehorse training as science and art. I rely on the science and facts like heart rate, weight etc because I don't have the art. During my time at Forest Lodge I could see that Darren Weir has an art with horses and I see that same art in Thomas."



Monique and Thomas with Rakti Roulette.

Thomas was born in Ireland with racehorse training in his blood. Thomas' father, Tommy Carberry, was not just a champion jockey but trained BobbyJo to win the 1998 Irish Grand National and 1999 Aintree Grand National with Thomas' brother, Paul, on board. Thomas's grandfather, Dan Moore, was a twice-victorious Irish Grand National and Cheltenham Gold Cup winning trainer and won the Grand National at Aintree in 1975 with L'Escargot (ridden by Tommy) beating Red Rum convincingly.

Monique and Thomas decided to take the leap and train their own team early this year. Their new business 'Carberry Roche Racing' was launched. "We bought a 10 hectare paddock next to Ballarat Race Course and started creating our own training centre. All my classes from Marcus Oldham have proven very useful - facilities, pasture management, vet studies, nutrition. It was great to put all that learning into action for myself!"

So it turned out to be a fantastic day in September when Monique

and Thomas took Diplomac Jack and Rakti Roulette to the races at Ballarat Turf Club.

It was fitting that their first winner was Diplomac Jack (Monaco Consul x Potomac) as he was purchased while Monique was at Marcus Oldham. "Our racing lecturer, Nick Roe, took us on a tour of the Inglis Premier Yearling Sale and while we were there, Nick looked at a chestnut colt with me. We spoke about his conformation, the pros and cons, his breeding and I ended up buying him for \$7,000. This was Diplomac Jack," Monique explained. "He is a quirky character but I was happy to give him time to mature." It paid off when Diplomac Jack settled at the back of the field and showed a quick turn of foot to pass them all in the straight to win by 2.75 lengths. "He had shown ability in his first preparation with us when he came third at Sandown, but winning first up after a spell was just amazing."

Three races later, Rakti Roulette brought up the double with a convincing win in a Benchmark

64 over 2,200 metres. This win was very special to Monique. Early last year, things were not looking great for Rakti Roulette as he had a fracture in his off-hind fetlock. "The owner kindly let me take him. He needed surgery to pin the fracture, which we got done, and sent him off to another Marcus Oldham graduate, **Laura Dixon HBM 05**, who rehabilitated him for us. He is such a gentleman of a horse, I just had to save him." Now an eight year old, he is in career best form with a win, two seconds and a third this preparation.

It was serendipitous that it was an email from Thoroughbred Breeders of Victoria that lead Monique to Marcus Oldham and both winners, Diplomac Jack and Rakti Roulette, were bred in Victoria.

For training the double, the Australian Trainers Association named Thomas the Trainer of the Week which is a great accolade for the new business.

Monique and Thomas have expanded the team and will have a couple of new runners to the track



Victorious finish for Rakti Roulette.

in the next month. "One who will race soon, is Lansdowne. I actually foaled him down while on work placement at Marcus Oldham. I thought he was a ripper of a foal and so bought him at the yearling sales in NZ," Monique noted.

Monique and Thomas would welcome new clients. Whether

you have a horse and you are looking for a trainer or looking at horse ownership, they would be delighted to have a chat.

monique@carberryrocheracing.com

www.carberryrocheracing.com

Field Days and Equine Events 2018 and 2019

Field Days and equine events play a major part in the promotion of the College, and it is always good to see graduates, parents, and prospective students visit our stands. Make a note of these dates that cover the remainder of this year and into the early months of 2019. Additional dates will be available in the next MOCOSA Magazine and on our website.

2018

November 15 – 18	Australian International Three Day Event	Adelaide SA
November 15 – 18	Equitana	Melbourne VIC

2019

March 5 – 7	Wimmera Machinery Field Days	Horsham VIC
March 15 – 16	South East Field Days	Lucindale SA
May 2 – 4	Agfest	Launceston TAS

Agriculture | Agribusiness | Equine Management

Marcus Oldham Rural Leadership Program

Excel as an innovative, engaged and passionate industry and community leader

When: Sunday 30 June – Friday 5 July 2019

Where: Marcus Oldham College

Applications due: Friday 18 May 2018

Visit: marcusoldham.vic.edu.au to download an application form



Tristan Shannon

Bachelor of Business (Agricultural Management) 2008

From Analog Jackaroo to AgriTech Leader



Tristan and his father, Mike Shannon, on the family farm.

I arrived at Marcus Oldham as an analogue-style Jackaroo; fresh from a wild, challenging and exciting year jackarooing in the Kimberley in Western Australia. Marcus Oldham fostered my pragmatic approach to tackling problems, while honing my business skills. I emerged with a desire to build things that would drive change in agriculture and has led me to become the Head of Product for one of Australia's largest AgriTech teams.

Growing up on a sheep, cattle, and cropping farm near Young in New South Wales, I was immersed in the operations of agriculture. Like many children, I would spend countless hours building Lego and Meccano toys, where I was essentially my own customer for my creations. As I grew up, I moved onto using woodwork saws and lathes, with Mum being the enthusiastic but unfortunate customer of these 'inventions'. Overtime, I advanced to metal grinders and welders, where I was able to build viable and productive farm equipment for Dad. These key experiences into adulthood have laid the foundations for my career, where I now work collaboratively with a team of software developers to build digital solutions for farmers, agribusinesses and other supply chain participants.

It was during my Prac Year as a farm hand on a Western Australia cropping and sheep property that my interest in technology really began; where the hands-on experience I gained opened my eyes to the benefits that technology could enable. During this time I worked with existing on-farm software to manage various aspects of their business, for example, accounting, GPS auto-steer and spraying records and it truly cemented the importance of technology in agriculture. However, more importantly, I also started to notice all of the solutions that didn't exist and the opportunities that existed for further automation, streamlining and better products.

Following graduation, I worked on a corporate farm owned by Warrakirri Cropping, and one day

while driving a spray rig I received a phone call that secured my career path in AgriTech. This opportunity was instigated by **Carly Brooks FBM 07** and the position was to work for the New Zealand Stock Exchange (NZX).

...leveraging my knowledge of farming to bridge the gap between the software development team who were largely from the city...

My initial role at NZX was centred around education and sales to facilitate grain trades between farmers and buyers on the Clear Grain Exchange. My passion developed as I saw how Clear Grain Exchange was pioneering the transition from a traditional agricultural industry, from over-the-phone transactions to an online

platform. This model also changed the accepted payment terms, to enable a solution that was loosely based on a futures clearing house and ensured that farmers didn't lose ownership of their grain until the buyer paid. As my role evolved, I started leveraging my knowledge of farming and farmers to bridge the gap between the software development team, who were largely from the city, to ensure that the things we were building were solving real problems and intuitive to use. This ability to 'bridge the gap' is something that is still highly sought after and rare to find in the AgriTech sector today.

In 2014, I advanced to take over as the Manager of the Clear Grain Exchange, where I oversaw the operational, sales, marketing, development, finance and legal teams. I gained a breadth of experience as to the wider running of a business beyond just building products. Whilst I was at the Clear Grain Exchange, we facilitated over \$1 billion worth of transactions to become, what we believe was at the time, the world's largest online physical grain exchange. During this time I was also learning from the wider NZX team how to successfully build liquidity into online markets and identified that the common critical factor that was always present was price transparency and access to market information for all participants. This led to us exploring how we could increase transparency in grains and overcome three core issues: no central place to go for price discovery, no standardisation of prices to make them directly comparable, and the existing delivery mechanisms didn't allow for intraday price updates.

With these goals in mind, this led us to create the ProFarmer Price Discovery service. This product collates around 50,000 Australian grain prices per day and delivers them to farmers, buyers, brokers, banks and analysts via mobile apps, online web portal and API's. This was a huge learning curve for me as it was the first time I'd taken a software project from the initial idea right through to operationalising it with customers.

After five years at NZX, I decided to head back to the family farm to continue working through our succession plan with the family.

We sat down as a family and identified our options; some being traditional options and some being a bit outside of the box. I dug out the old Marcus case study financial spreadsheets and ran all the numbers on the scenarios and overlaid this with our family's goals, which, at the time, recognised that my brother, **Hamish Shannon FBM 05** and I, were both happy in the corporate sector so neither of us was ready to return to the farm permanently, just yet. Hamish is currently living in Darwin and is the Operations Manager of Northern Australia Cattle Company.



We decided to purchase my uncle's neighbouring property and lease both properties out. This enabled us to leverage the equity Dad had created in the farm to access a loan, with the lease income covering the loan payments. It provided my parents with a guaranteed income as well as allowed us to invest in capital improvements. The model has been a great fit for our family's circumstances and has achieved a low stress approach to the succession transition, whilst allowing my parents to live in the homestead and stay engaged with the farm.

By this stage, I was ready for my next corporate venture and set up two businesses. One was an ag tech consulting business and the other a web platform that collates and compares all of the different AgriTech software solutions for farmers - The Digital Farmer. Through consulting, I began to engage with a new innovative supply chain tech startup called 'AgriDigital' (known as Full Profile at the time).

AgriDigital had incredible ambitions to solve deeply entrenched agri-supply chain issues with the latest tech, which was a challenge right up

my alley, so I joined the team as the Head of Product in 2016. At this time a technology called Blockchain that was previously only known because of its use in crypto-currencies such as bitcoin, had evolved to the point where it had potential to be applied to more generic transactions. I think the main use business case for blockchain in agri-supply chains will be the evolution of traditional financing, real-time payments, secure settlements, and true provenance. However, as we started to dive into the potential opportunities of this emerging technology it became apparent that a missing component was going to be an interface that allowed people to actually interact with this 'behind the scenes' tech. This led us to build and launch the AgriDigital Platform that is a blockchain enabled, cloud-based commodity management solution that aims to transform the way commodities are purchased, sold and stored.

AgriDigital has been a crazy, and at times chaotic ride with the team going from four people when I started to over forty. Within two years, the platform has over 1,800 agribusinesses across 31 countries, who have transacted over \$600 million worth of commodities. We also successfully executed the world's first settlement of an agricultural commodity on a blockchain, enabling real-time payment on title transfer for a farmer. Looking forward, we're focused on international expansion, creating financial and risk management solutions as well as some exciting announcements coming soon on the work we're doing in the blockchain space.

The AgriTech space is an absolute buzz at the moment with no limit to the potential opportunities, particularly for people with deep, yet broad, agricultural experience, which we all share in the Marcus Oldham community. Progressive innovation is trans-forming the world in which we live, from iPhones to Netflix, and I have no doubt that AgriTech will continue to positively transform the agricultural sector. I would encourage all to embrace the considerable AgriTech opportunities available to improve innovation and efficiency in our industry.

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Reunions

Forward Notice

1965 Graduates

The get-together planned for this November has been postponed until Monday 4 March 2019 and will be held in Geelong.

A further notice will be circulated in early February with details of time and place.

Enquiries to: **Graham (Harry) Hooper, 0408 501 960**

1976 - 1978 40 Year Farm Management

Held in Geelong over 12-14 October, 23 of the starting group who were accompanied by 18 wives/partners arrived on the Friday afternoon. Rooms were booked at the Novotel on the Geelong Waterfront for two nights. There was a bit of slow recognition for some but we soon settled into the easy rhythm of old at the Waterfront bar as they turned up from afar.

Space was found for all at the Bush Inn in Corio Street for the Friday night with terrific food and exceptional service, making a great start to the re-acquainting process.

We had little on the agenda as far as tours and site visits for the Saturday, rather plenty of chat as we found our way around inner Geelong basking in perfect weather. Saturday afternoon was spent at the ideal rooftop bar of the National Hotel on Moorabool Street, trying not to get too over-excited before the Dinner Function that evening.

The Function Room at the Novotel overlooking the water was the venue for the Saturday evening. We enjoyed some recollections of Nick Mainwaring and Alex Brettingham-Moore describing selected early misdemeanors for the benefit of those who may have forgotten and those who were not there. This was

1984 - 1986 Graduates Plan for a Date in September 2019

A reunion for all 1984-86 Marcus graduates is in early planning for a get-together to be held somewhere on the Queensland Coast in early-ish September 2019.

Contact: **Brett Boyes FM 86, 0408 115 515**
yurugaboy@gmail.com

accompanied by a running display of the terrific photos taken by our in-house photographer of the day, Peter Brookman, who had also prepared posters of photos for the walls.

Alby Carnegie was up for being our guest speaker and in true Marcus style he had to break away from an 80th birthday party in Melbourne to get to his next function. It was a pleasure to have Alby and Loraine with us for the evening and part of the next day.

A short video was run of an interview done with one of the main characters of our years at Marcus, Dennis "Silky" Chandler. Silky could not get to the weekend but his presence was felt, channeled via the big screen.

A slow emergence the next day had us off to the College late Sunday morning. Dr Simon Livingstone welcomed us and was generous with his time in telling us of the College past, present and future and the vision of its relevance and changes to meet modern agricultural demand. We saw lecture rooms and facilities quite unlike those we were used to, and the new building about to emerge from the foundations. The kitchen prepared a perfect barbeque lunch outside to round off a great weekend.



*L-R standing: Andrew McIntosh, Peter Anderson, Steven Neiberding, Jack Hindmarsh, Alex Brettingham-Moore, Jim Downer, Bill Fairbairn, John Eastoe, Rod Graham, Peter Hansen, Rob Burbury, Sandy Gibson, Warwick O'Connor, Alby Carnegie, Nick Mainwaring, Peter Serpell, Brenton Ekers, Peter Brookman
Kneeling: Andrew Pleasance, Jack Tansley, David McFarlane, Jim Salter, Stuart Archer.*

1993 25 Year Farm Business Management Agribusiness Horse Business Management

On 28 July, the graduates of 1993 held their 25 year reunion in Geelong. Forty-four graduates, partners and former lecturers from 1991 and 1993, totalling 70 people, attended the formal function held at the Cunningham Pier on the Geelong Waterfront.

Geelong turned on the weather for a great weekend, commencing with a visit to the College in the morning hosted by Dr Simon Livingstone who provided an update of the current development at the College and the future direction of where Agri education is heading.

The group then proceeded, courtesy of a bus being kindly donated by McHarry's, for a tour to Riordan Grains at Lara hosted by Jim Riordan, and then a visit to Cobram Estates bottling factory based at Lara hosted by Rob McGavin. Returning to Geelong, we all gathered for the function that evening. It was a fantastic weekend for everyone to catch up and plans are now underway for the next reunion to be held in 2023 in Kununurra with Michael and Kate McConachy hosting the crew of 1993.



L-R: Gerrard Bardell, Dr Simon Livingstone, Tim Gerrish (hiding), Shane Pettiford, Jamie Wright, Jason Frecklington, Ramon Williams, Rolf Mitchell, Wylie Wentenhall, Stephen Holding, Jim Riordan, Peter Hewlett, Tim Williams, James Maclean, Milton Jager, Andrew Gavel, Tim Braslin, Richard Simpson, Jamie Chalmers, Tim Kelly, Scott Davidson, James Swales, Dr John Stewart, Michael McConachy.

1998 20 Year Farm Management

In the warmth of Darwin on 27-29 July the 1998 graduates had a fantastic weekend and catch up with 14 attending from every state in Australia.

The event was so good they hope to catch up again for the 25 year reunion on the slopes in New Zealand.

L-R: Scott Begbie, Sam Bell, Ben Cannington, Kingsley Habner, Will Holmes, Cam Howlett, Leigh Jenkins, Richard Johnston, James Molesworth, Jim Moorhouse, Matt Parkinson, Troy Smith, Ewen Peel, Scott Thompson.



2008 10 Year Farm Business Management

Choosing Port Douglas in June as the place to meet for their 10 year reunion weekend, 17 of the 2008 year group made the trip, which was a great turnout. The weekend was punctuated with some dubious golf scoring, inner reef snorkelling and the occasional cool drink. The consensus was that such a great catch up which was thoroughly enjoyed by one and all, really should be organised more often!

Back L-R: Lachie Hood, David Driver, John Durham, Tom Coulton, Daniel Colbert, Jim Teasdale, Lach Harris, Middle: Tom Graham, Elliot Ross, Front: Alastair Woods, Leigh Fuller, Tara Hindson (Hawkins), Will Coulton, Rob Hindson, Eleanor Lee (Nolan), Greg Mckay, Tom Ellis.



Update Your Details

As you know, Marcus Oldham is an exciting place and we like to share the latest news or send invitations. For you to stay informed we need your updated email, postal address and phone numbers. Our website makes this easy: www.marcusoldham.vic.edu.au/alumni/update-your-details

Thank you.

Our 2018 Scholarship Recipients are Enthusiastic About Marcus

The agricultural and equine industries have long recognised the excellence of a Marcus Oldham education by supporting valuable scholarships. In awarding scholarships, a number of factors are taken into consideration at the interview:

- **Commitment to their chosen industry**
- **Academic performance**
- **Personal presentation**
- **Ability to communicate**



LUCY FENTON

Vasey VIC

Agriculture

Rural Marketing Agencies Network Scholarship

I like the way the course is structured. The compulsory pre-entry year and Industry Placement year are key to the lecture room being such a motivating atmosphere. You are surrounded by people who are passionate and want to learn. Also, to have the opportunity to leave at the end of third year with a qualification is a great option for students who want the fundamentals or need more time out before completing the bachelor degree.

There isn't a more suitable educational facility in Australia to study Farm Business Management and Agribusiness. It is a privilege to be a student at Marcus. Prior to commencing studies, I believe you need two to three years of experience in the industry, preferably in more than one field and not just on the family farm. Have some well-defined goals of what you want to do.



SAM SEDGWICK

Skipton VIC

Agriculture

Ingleby Farm Management Scholarship

I chose this course because of its 50/50 mix of production and finance and the practical placement year. I liked the idea of doing a year's study on campus then going out and putting it into practice and learning more skills and knowledge that would set me up for the third and fourth years of study. A tertiary education broadens horizons and makes the mind work. I like the intensity of the course structure as we are busy all five days. Marcus is a great place and a really good way of getting a sound knowledge base to make informed decisions.



TIM MITCHELL

Ellerston NSW

Agriculture

Sunshine Foundation (Agriculture) Scholarship

The second year Industry Placement was one of the things that attracted me to this course. My interest is in beef cattle and I am enjoying the production and the business units. The lecturers and fellow students make living and studying at Marcus very enjoyable. If you're thinking of studying at Marcus you won't regret it as it's a great place to be.



JAMES CUSACK

Donald VIC

Agribusiness

Warrawidgee (Agriculture) Scholarship

A tertiary education is important as you gain an education that you may never be taught practically or get from experience. Growing up on a farm and working closely in the management of a farm, I learnt the fundamentals of farming but I need to learn the important business structure that determines running a farming enterprise successfully.



WILL HOWSE

St George QLD

Agriculture

Ingleby Farm Management Scholarship

I intend to study the degree year. The agricultural industry has evolved and in the modern world it is important to be qualified, as the market for jobs becomes more difficult. At Marcus, the practical application and real-life scenarios used in the lecture room everyday develops a better understanding of the theoretical component. When choosing which course to study, it became evident that the practical experience in Year 2 would be very beneficial. The way the course is structured allows you to get the most out of your time at Marcus.



ALYSSA RODGERS

Lake Plains, SA

Equine Management

Australian Equestrian Scholarship

While I know that industry experience is invaluable, I do believe that having a tertiary qualification is very important if you wish to stand out from the crowd. The knowledge gained from a qualification is extensive and greatly appreciated by employers. The one-year Diploma of Equine Management covers a broad range of topics such as business, marketing, horse husbandry and practical riding sessions to name a few. My parents always emphasised the importance of having a business background, especially if I were to work with horses. Marcus was a clear choice, as its curriculum is extensive and the industry contacts we make are invaluable.

To get the most out of the course, I believe that a gap year is beneficial to gain experience. I learnt so many invaluable lessons trying new things and getting out of my comfort zone.



TOBY POLKINGHORNE

Griffith NSW

Agriculture

Wealthcheck Management Scholarship

I plan to study for my degree. I like the way the course is structured as all units are beneficial and important in the running of a property. The lecturers are great to talk to about anything involving agriculture and they really care about your grades. The like-minded people you meet at Marcus offer a great social life and we learn from each other too.



JESSIE CHANDLER

Brisbane QLD

Agribusiness

Golden Eggs Farms Scholarship

I have friends and family who attended Marcus and all spoke so very highly of the College and I now see why. A tertiary education is a must in today's society in order to be considered against your peers and compete within an industry. I chose Agribusiness as I have always had a strong passion for agriculture which I never pursued as I was from the city. I realised though, that this degree allows me to be part of the industry I love, despite not being directly from the land. Being a part of Marcus means you belong to a very strong and supportive community.



TIM HOWES

Portarlington VIC

Agriculture

Mutooroo Pastoral Company Scholarship

Farming is constantly changing and it is important to keep up to date with new ways. Farming also involves a large degree of finance so I believe in having strong financial and budgeting skills. I will study for my degree. The skills learned at Marcus can be the difference between success and failure. My aim is to manage a livestock operation.



HARRY KEMP

Binnaway NSW

Agriculture

Dr Alastair Mackenzie Scholarship

I heard about Marcus Oldham from friends and people in the industry. I think a tertiary education is very important in this day and age, regardless of whether you are heading back to a family property or not. A good manager needs to know how to manage finances as well as staff. What I find beneficial about Marcus Oldham is all the study tours, including international, as you get to see so many different methods of farming and other sectors of the industry.



JACK COURTS

Bourke NSW

Agriculture

Bill Ruse Memorial Scholarship

This course appealed to me because of the production-based aspect which suited me more than the Agribusiness course. The course is well structured and I like the grazing management, economics, marketing and financial subjects. Being at Marcus is a great opportunity for an excellent education and meeting some life-long friends from all walks of life.



CHARLIE TAYLOR

Lubeck VIC

Agriculture

Warrakirri Agricultural Trusts Scholarship

A tertiary qualification is important for many reasons, and if for any reason I could no longer farm, my degree would support alternative employment. The animal production and accounting subjects are very interesting to me. The structure of the course, with the practical year out of the lecture room is great. We learn how to operate electronic systems and the technology related to the agricultural industry. I also really enjoy the close community on campus.



CHARLIE BRETT

Lismore VIC

Agriculture

Nick Petersen Memorial Scholarship

After completing Year 12, I worked on the family farm which operates two main enterprises: a piggery and the cropping program which includes mainly canola, wheat, barley, faba beans and oats.

A friend graduated from Marcus Oldham and encouraged me to look into enrolling. I wanted to expand my farm business and accounting knowledge whilst also learning about the production component. I intend to study for my degree as it will broaden my mind and I'll be more informed plus it puts you ahead of the pack when going for a job.



ALEX TOUMAZOS

Adelaide SA

Agribusiness

Sunshine Foundation (Agribusiness) Scholarship

My interest is the seafood industry in which my family operates a business. There are many aspects of studying at Marcus Oldham that appeal to me, including the networking, friendships, and formalising a base in the agribusiness industry. Achieving a tertiary qualification will prepare me for the competition in the industry and I will gain an understanding of global issues in business and marketing.



BRAYDEN WARREN

Warrington VIC

Agriculture

Warrawidgee (Farm Management) Scholarship

The agriculture industry is an exciting one to be in. Huge challenges face the world, and as the global population is increasing and the total arable land is decreasing, the challenge of feeding the world relies solely on the shoulders of people in the ag industry. My tertiary education will give me a more rounded and measured approach to making decisions and assessing risk. I am gaining a greater understanding of the industry and, specifically, the business side. The way the course is structured really suits practical minded people like me. It is taught in a way that makes it relative to what I have learnt in my working years before attending Marcus.

It is awesome interacting with everyone at Marcus and talking to people from across Australia and from all walks of the agricultural industry and finding out their story and developing a network. The Marcus Minds Weekend sold Marcus to me. It was a fun weekend and gave a really good insight into life at the College.



KATE CROZIER

Mortlake VIC

Agriculture

JBS Australia Scholarship

As I believe a tertiary qualification is important to have a stable career in the chosen industry, I elected to study at Marcus due to my love and passion for agriculture. I prefer the practicality of this course which will open many career options. The financial subjects will be great tools in the future. The social and networking life at Marcus is very good and many events are organised for students and friends to enjoy, meet new people and obtain potential contacts for the future.



ALEXANDRA MULCAHY

Kyvalley VIC

Agriculture

Royal Agricultural Society Victoria Scholarship for Emerging Leaders

Studying at Marcus will give me the expertise in our field and to learn as much as possible about the career and industry I want to be involved in. I am also making some great connections and relationships with people in agriculture. This course best fits what I want to do in the future which is manage and own a farm of my own. Subjects such as animal and pasture management, animal health, farm finance, and succession are very beneficial. I enjoy living with my friends who all have similar interests. The course is hands-on with small classes and good access to lecturers. Marcus is an opportunity you should take if you are wanting to go to uni and study ag.



JACK BARTELS

Huon Valley TAS

Agribusiness

APAL New Horizons Scholarship

Business is a passion of mine. I have been working in the apple and cherry industry and am planning a career in horticulture. Graduate, **Howard Hansen FM 94** recommended I study at Marcus Oldham. Human resources, financial analysis and economics are course subjects I find most interesting and beneficial. Gaining a tertiary qualification demonstrates to future employers the ability to learn, shows commitment and it is an investment in one's self. Marcus offers excellent networking opportunities. I recommend for someone interested in studying at Marcus to attend the Marcus Minds Weekend - it really helped me decide to come to Marcus.



SAM DURNAN

Wagga Wagga NSW

Agriculture

The RC & EC (Cappur) Webb Trust (Agriculture) Scholarship

Studying at Marcus Oldham offers many benefits including the views, opinions and insights from fellow students from all across the country. For me, the Agriculture course, with the mix of business and production was the best choice and within those, I enjoy pasture production, finance management, and price risk management.

Career wise, managing a property is a possibility as is working in the corporate/consultative sector helping farmers achieve their goals.



JOCK MACSMITH

Manildra NSW

Agribusiness

Yiddinga Farm Management Scholarship

Friends recommended Marcus Oldham and the Agribusiness course appealed to me as it is delivered in an intensive timeframe, is highly relevant and offers opportunities to have a career in a variety of agricultural sectors. Course subjects are well-taught, and the student/lecturer relationship is incredibly helpful, with the ability to ask questions in lectures, speak to lecturers later or email a concern, all of which easily solves any issues. The building-block styled structure of the course is very helpful. Having previously attended a university, I highly recommend Marcus Oldham. Having a few years working in the industry prior to commencing study puts you in good stead as well.



HANNAH MARTINDALE

Tonimbuk, VIC

Agriculture

Warrawidgee Farm Management Scholarship

I find the class tours a beneficial part of the course as we learn from real life experiences and can relate the theory learnt, to the practice. Gaining a degree is essential to gain knowledge, skills and confidence to be able to work towards a career in my chosen field. I chose the Agriculture course as I have an interest in production agriculture and being a business degree, it has enabled me to combine my previous work in bookkeeping, with my passion. Attending the Marcus Minds Weekend is a great chance to get a feel for Marcus and meet students you'll be studying with.



HUGO RYAN

Keith SA

Agriculture

EC & RC (Cappur) Webb Trust (Agriculture) Scholarship

I heard about Marcus through mates who graduated from the College. It sounded really good so I came to an Open Day. I highly recommend it. The course content is really good, our lecturers are very interactive and I enjoy the learning environment and the atmosphere within our class. Gaining a higher education qualification will give me security. I am gaining factual knowledge and I'm keen to have a qualification from Marcus which has an outstanding reputation. As I want to manage a farm, I think this is the best course to gain the knowledge and skills to do so.



HENRY FALKENBERG

Wannon VIC

Agriculture

Te Mania Angus Scholarship

As farming enterprises and businesses become more advanced and sophisticated, a tertiary education increases knowledge and employers are looking for degree qualified management staff. I'm interested in the production side of farming and am finding the production and farm budgeting subjects very interesting. The course is well-structured and once you've got your head around first term you begin to apply what you've learnt to all of your assignments in second term and onwards.



HANNAH MIKA

Bendigo VIC

Equine Management

Australian Thoroughbred Scholarship

I love working with young horses and plan a career in the thoroughbred industry. After I finished Year 12, I worked at a thoroughbred stud in the UK. When back in Australia, I was employed by graduate **Ryan Arnel HBM 09** at Stonehouse Thoroughbreds, who suggested I study at Marcus. My ambition is to start my own breaking facility and I knew that Marcus was the logical step for me. I find the practical sessions allow me to learn workplace skills. My course friends at Marcus are like a family and we all pitch in and help each other. Gaining some industry experience and trying different things to find out what you are passionate about prior to commencing the course, will enhance your learning during the course. Attending the Marcus Minds Weekend is highly recommended.



LILY BINGHAM

Skipton VIC

Agribusiness

Helen Macpherson Smith Trust Women in Agribusiness Scholarship

My sister attended Marcus Oldham and it was through her experiences that I chose to study at the College. I want to enter the workforce with the most up to date knowledge and skills as possible. I also want to combine the knowledge base I have from my rural upbringing, with another, in order to broaden my understanding of the industry – and this is why a tertiary education and completing my degree is important. I am enjoying the accounting subjects. The skills we are learning are ones that nearly everyone will use in their lifetime, e.g. the workings of tax, and ones I will use on whichever path I take after graduating.



ANGUS SCOTT

Westbury TAS

Agriculture

Australian Farm Management Scholarship

It is important for employees and, more importantly, employers and business owners to be educated at a tertiary level. The agricultural industry is ever changing through technology, society and demand to have knowledgeable and educated people. These people will help the sector to grow and succeed through implementing new ideas and innovative practices.

I chose Marcus Oldham as it has an outstanding reputation and the Agriculture course is both production and business orientated. I like how there are examinations and assessments at the end of each topic and unit. The education from all staff is at an exceptional standard, the networking, friendship and knowledge shared between peers is excellent. We have Wednesday afternoons off to enjoy sport and College activities.



LACHY ZANKER

Caltowie SA

Agribusiness

Hazeldean Livestock Production Scholarship

I heard about Marcus Oldham at school and after completing Year 12, I spent the majority of my time on a merino breeding station about two and a half hours west of Broken Hill in New South Wales. I was working with a Marcus graduate and he convinced me that Marcus Oldham was the place to study. I chose the Agribusiness course and will complete my degree year which will give me wider knowledge and experience to enter the industry. It is important to understand how to run a business and what all of the financial numbers mean in running a successful operation. The agricultural industry is rapidly expanding and it's important to stay ahead of the game and having a higher education qualification will allow me to hit the ground running.



JANE PINKERTON

Scone NSW

Agribusiness

The RC & EC (Cappur) Webb Trust (Agribusiness) Scholarship

Since 2010, I have worked on stations and undertook contract mustering in Northern Queensland which is where I developed a strong interest in the wider agricultural industry. I then chose to do the Agribusiness degree to understand the corporate aspects of the industry. Learning how to budget and understand it and being able to step back and analyse how a business is going in regards to finance is highly valuable. There are so many opportunities presented to us at Marcus. I can see the value in gaining an understanding of the relevance of technology in agriculture today. Technology has improved agriculture drastically in a short time. It's necessary to be on board with advancements otherwise it would be hard to contribute to its further development.



LACHLAN BROWN

Melbourne VIC

Agriculture

Agvance UNCGA Scholarship

After finishing school I worked in New Zealand on a high country sheep station. For me, because we have a family farm near Wagga Wagga in New South Wales, the Agriculture course best suited. I like the accounting and financial side of business and I look forward to completing my degree. Coming to Marcus is broadening my mind about farming and being able to network opens a lot of opportunities. Also, we learn so much through the study tours.

WINSTON CHURCHILL MEMORIAL TRUST

A Churchill Fellowship offers an opportunity to travel overseas to investigate a topic or an issue you are passionate about.

Applications Open 1 February 2019.

www.churchilltrust.com.au info@churchilltrust.com.au

Foundation News

It is, without doubt, an interesting time for Marcus Oldham.

In a year when drought is testing many and our political system falls short on resources to help, our community unites. Overwhelming support for our farmers through social media has extended past the farm gate. The 'farmer parma' has become a regular 'fundraising' fixture on local pub menus, the Burrumbuttock Hay Runners continue to deliver aid wherever it is needed, and organisations like Coles through their Nurture Fund initiative are providing opportunities for farmers to better prepare for adverse times...my point is, where there is adversity, there are significant highs too and it would appear that no matter how hard this year is and has been for many on the land, agriculture continues to wear the "it" tag.

It is a stark contrast from 20 years ago. Schools are now encouraging students to pursue careers in agriculture. We are seeing secondary school results significantly higher than in years gone by and in an industry reliant on good seasons and best management practices to survive, our community understands and appreciates, more than ever, the importance for well-educated and resourceful people to manage it.

Our enrolments prove this theory, as do our fundraising accomplishments so far.

Since the launch of the "We need great minds" campaign in July of 2017, the College Foundation, through the support of our College community has raised almost \$1.6 million in donations and pledges to see the construction of our new Learning Centre succeed.

Works have now commenced on the Learning Centre and unlike many institutions that wait until the majority of funds are secured, the College Council understands the significance of what this new teaching facility will achieve; for both our residential students and the wider

agricultural community through short course and 21st century relevant educational delivery.

Philanthropy in Australia for the most part, still comes from the generosity of many who are involved in agriculture in some way or another. Thank you to those who have supported this project so far. Special mention to the Scobie and Claire Mackinnon Trust, The Anthony Costa Foundation, The Yulgilbar Foundation, The Myer Foundation, The Chasam Foundation, The Thyne Reid Foundation and a number of valued individuals and families who will forever be etched into this monumental building.

We still have a long way to go but the promise of things to come, keeps our fundraising energy alive.

The annual Foundation Cocktail Party was held earlier in the year with another overwhelming turnout of graduates, friends and supporters. The Honourable Jeff Kennett AC, was our special guest and brought substance to his address through insight and opinion to all things relevant in Australia's agriculture industry.

Confiding that his, "biggest living regret was that agriculture was never given the priority it deserved at a political level," Mr Kennett believed the new generation of agricultural leaders will need to be more vigilant and forward thinking in order to safeguard this globally reliant industry. Mr Kennett also made reference to the significant changes being made to infrastructure to facilitate modern-day technologies on which industry was now so reliant and spoke of the importance of education within the wider community, regarding health, succession and safety practices.

It is fair to say that Marcus Oldham remains focused, driven and committed to Australian agriculture. Indeed, it is an exciting time for this College and the many students who move through it.

Alannah Halloran
Foundation Manager



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Second Floor

Floor plan of the second floor showing various rooms and their areas. Two rooms are highlighted with red 'SOLD' text:

- Meeting Room (100 sq ft)
- Conference Room (100 sq ft)



Seeding great minds

Buy a Chair

A wonderful and affordable way for individuals and class groups to support this project.

A lasting legacy

A range of very special opportunities exist for those wanting to do more.

For more information
please contact our
Foundation Manager,
Alannah Halloran
(03) 5247 2919

Cocktail Party



Marcus Oldham proudly acknowledges the scholarship recipients and scholarship sponsors.

Back L-R: Jock Macsmith, Yiddinga Farm Management; Sam Durnan, Webb Trust; Alex Toumazos, Sunshine Foundation Agribusiness; Lachlan Zanker, Hazeldean Livestock Production; Will Howse, Ingleby Farm Management; Kate Crozier, JBS Australia; Toby Polkinghorne, Wealthcheck Management; Lachlan Brown, Agvance UNCGA; Jack Courts, Bill Ruse Memorial; Jane Pinkerton, Webb Trust; Sam Sedgwick, Ingleby Farm Management; Angus Scott, Australian Farm Management; Henry Falkenberg, Te Mania Angus; James Cusack, Warrawidgee Agriculture; Brayden Warren, Warrawidgee Farm Management; Tim Mitchell, Sunshine Foundation Agriculture.

Front L-R: Alyssa Rodgers, Australian Equestrian; Timothy Howes, Mutooroo Pastoral Company; Hannah Martindale, Warrawidgee Farm Management; Harry Kemp, Dr Alastair Mackenzie; Alexandra Mulcahy, Royal Agricultural Society Victoria; Charlie Taylor, Warrakirri Agricultural Trusts; Dr Simon Livingstone, Principal; Mr Jeff Kennett AC, Guest Speaker; Mr Bruce Wilson, Council Chairman; Mr Antony Baillieu, Foundation Chairman; Hugo Ryan, Webb Trust; Lily Bingham, Helen Macpherson Smith Trust; Dayna Grey, BBM Youth Support; Lucy Fenton, RMA Network; Jessica Chandler, Golden Eggs Farms.

Absent: Jack Bartels, APAL; Hannah Mika, Australian Thoroughbred; Charlie Brett, Nick Petersen Memorial; Katrina O'Driscoll, Chris Shearer Bursary; Taige Weir, Victorian Wakeful Club Bursary.



Representing Suncorp Bank:

*John Debenham, Head of Business Customers,
Lachlan Briody, Relationship Manager Agribusiness,
James Kanterakis, Regional Manager Commercial,
Rod McClure, District Manager Agribusiness.*



*David Gibbs, Foundation Executive,
Peter Walsh, Shadow Minister Agriculture,
John McIntosh.*



Sam Sedgwick FBM 3, Stephen Creese, Ingleby Australia Holding, Will Howse FBM 1, **Oliver Vidor BBusAgric 17.**



Rachel Gill, Muturoo Pastoral Company, Tim Howes FBM 1, Andrew Gill.



Alex Toumazos Agribus 2, Richard Sellars-Jones, Sunshine Foundation, Tim Mitchell FBM 1.



Janet Craigie-McConnell, Scholarship Co-ordinator, James Fremantle, REDgum Communications, **Kate O'Sullivan FM 89**, College Councillor, Foundation Committee.



Peter Morrison, Warrakirri Asset Management, Charlie Taylor FBM 1, Doug Gorman, Warrakirri Asset Management.



Cathy Bent, Finance Officer, Scott Vanderkley, Lecturer, Matt Robertson, Lecturer, Andrew Baker, Director Agriculture and Agribusiness Programs.



Alexandra and **Gordon Dickinson FM 79**, Julie McDonald, Liz and Charles de Fegely.



Charlie Baillieu, **Antony Baillieu FM 71**, Foundation Chairman, Alannah Halloran, Foundation Manager.



*Sophie Sutherland, Marketing Officer,
Richard Herbst, Jessica Purbrick-Herbst.*



**Richard Longbottom FM 94,
Sam Inglis FM 66.**



*Alyssa Rodgers EM,
Matthew Brown, Equestrian Victoria.*



Katrina Wood HBM 06, BBusAgrib 15, Associate
Lecturer, Liz and Robert Riordan, College Councillor,
Emma Morel, Director Equine Program.



*John McKillop, College Councillor, Terry Richardson,
Michael Dowling AM, College Councillor,
Lynne Dowling.*



Ian Farran, Lecturer, Chris Shearer.



Max Holmes FM 63,
John Miles, Foundation Committee.



*Harry Kemp FBM 1, Rob Ellis,
WISS Pty Ltd & BJ Underwood.*



your Invitation

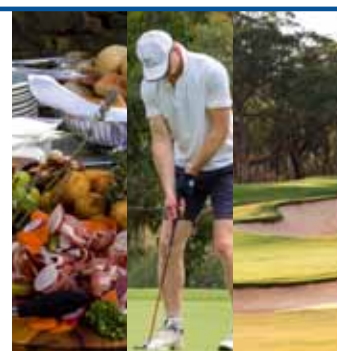
The 2019 Marcus Oldham Fundraising Golf Day

Friday 15 March 2019
@ Eynesbury Homestead & Golf Course
487 Eynesbury Rd, Eynesbury Victoria



**MARCUS
OLDHAM
FOUNDATION**

For more information please contact:
p | (03) 5247 2928
e | foundation@marcusoldham.vic.edu.au
w | www.marcusoldham.vic.edu.au/golf-day-2019



For all Foundation enquiries please contact:
Alannah Halloran on 03 5247 2919
halloran@marcusoldham.vic.edu.au
To make a secure on-line donation please visit:
www.marcusoldham.vic.edu.au/donate

Scholarship Program



Scholarships are recognised as an extremely important function of the Marcus Oldham Foundation and to this point, the Marcus Oldham Council and Management are extremely appreciative of the support received for the College through the Scholarship Program. It is heartening to receive such valuable acknowledgement of the strength of the education programs delivered by Marcus Oldham. Programs which ensure bright young entrepreneurial students are well educated to enter the industries in which they will play a vital role.

Generously sponsored by corporate and philanthropic organisations, friends and families within the agricultural, agribusiness and horse industries, the scholarships are attractive to aspiring students.

It is a great pleasure to announce new scholarships in our Program which have been awarded to students commencing studies in 2019:



Freemasons Foundation Victoria Scholarship valued at \$5,000 is to be offered across 2019, 2020 and 2021. It is directed to students studying the degree year in the Agricultural Program or the Agribusiness Program.



Dalara Pastoral

The Dalara Foundation & Dalara Pastoral Scholarship valued at \$10,000. The Year 1 Agriculture course recipient

is encouraged to undertake the offer of Industry Placement in Year 2. Dalara Pastoral is a diversified agricultural business with operations at Blackville on the Liverpool Plains, Denman in the Upper Hunter Valley and Walcha in the southern New England Tablelands in New South Wales.



**LAWSON
GRAINS**

Lawson Grains Scholarship valued at \$15,000. To be eligible to apply, Year 1 Agriculture course applicants

must show a genuine interest in pursuing a career in the Grains Industry, show high academic standards and have financial needs, and are required to undertake their Year 2 Industry Placement with Lawson Grains.



**THE CALVERT-JONES
FOUNDATION**

A one-off scholarship from the Calvert-Jones Foundation.

Valued at \$12,000,

this Scholarship is open to students enrolled or intending to enrol in Year 1 of the Agriculture Program in 2019. David Calvert-Jones studied the Agriculture Program and graduated in 1992. David was the Student President that year.

Janet Craigie-McConnell
Scholarship Co-ordinator

Marcus Minds Weekend

From 6pm Friday 28th to 1pm Sunday 30th June 2019.

The Marcus Minds Weekend attracts strong interest across Australia from people who are keen to study at Marcus Oldham but not quite sure what it's all about. The free Weekend offers the opportunity to experience Marcus first-hand, by attending mini-lectures, learning from keynote speakers, interacting with graduates and current students and visiting a farm business.

Accommodation is in the Student Residences on campus. Participants must be at least 18 years of age. More details are available on www.marcusoldham.vic.edu.au.

It's So Easy to Shop at the Marcus Oldham Online Store

Have you purchased your copy of our 50 year history "Daring to Differ"? Available in leather bound and standard hard cover, this is a well-written account of the concept, establishment, development and milestones of Marcus Oldham College to 2012.

Order via: www.marcusoldham.vic.edu.au

Limited
Edition



Standard
Edition



Ties



Marcus Assist

Scholarships, bursaries and deferred payment plans through our Marcus Assist initiative provides students with fee support during their study at Marcus Oldham.

The Centre for the Study of Agribusiness

On 16 October 2018, the CSA hosted a luncheon held at the RACV Club in Melbourne which attracted ninety diners. The theme was the investigation of new technology and the likely effect it will have on the agribusiness supply chain. Emma Weston, CEO of AgriDigital was guest speaker. AgriDigital's digital platform has over 1,800 agribusinesses across 31 countries, which have transacted over \$600 million worth of commodities.

The key message from Emma was around the concepts of trust and transparency within the supply chain that technology, such as Blockchain, bring to the table. These concepts are becoming significant issues when it comes to selling agricultural products at the consumer level. The talk stimulated a significant amount of discussion with everyone leaving with a greater appreciation of these technologies and their likely impact on the selling of agricultural commodities ahead.

**The CSA presents myriad opportunities to expand your knowledge, including:
Forums, Workshops, Business Luncheons, Networking,
Occasional Papers, Opinion Pieces, Journals and Projects.
For further information www.marcusoldham.vic.edu.au/csa**



Bruce Wilson FM 66 Council Chairman,
Emma Weston CEO of AgriDigital,
David Cornish, Director CSA.



Michael Fitzgerald and **Simon Pritchard Agribus 00**,
Melaluka Trading, **Nicholas Macartney** and **Greg Holman**,
Westpac Banking Corporation.



Peter Emmett, **Emmetts John Deere**,
Jock Cameron Agribus 3,
Andrew Emmett, **Emmetts John Deere**.



Richard Anderson,
Harwood Andrews Lawyers,
College Councillor and
Chair CSA Committee,
Michelle Dowdle,
Harwood Andrews Lawyers,
Melbourne.

Save the date

Share your thoughts on the content and structure of our postgraduate studies and short courses. We are planning to survey alumni ahead of a webinar on Monday 26th November 2.30 – 3.30pm AEST.

Campus Columns



Donald Geoffrey Neilson AM 12 November 1929 - 5 May 2018

A precis of the eulogy presented by Mr Michael Dowling AM, at the funeral held at St David's Church Newtown, Geelong. Mr Dowling, a colleague of Geoff's, is also a Member of Marcus Oldham College Council.

Geoff was first and foremost a Chartered Accountant and a founding partner in Day Neilson Jenkins and Johns. Geoff specialised in client advisory work and taxation compliance – particularly for clients in the primary production sector but he also had clients that, in no small way due to Geoff's support, grew to become significant companies – including listed public companies such as the first Bank of Melbourne Limited.

Another example of his professionalism was that he wrote the third edition of the "Principles and Practice of Farm Management Accounting". Hardly a best seller but nonetheless an important reference in the rural sector.

Not only did Geoff lead a significant area of the practice, he also contributed to his professional body and became State Chairman and then National President of the Institute of Chartered Accountants in Australia. He also represented Australian accountants on various Asia Pacific and International accounting bodies.

I acknowledge his service to Morongo Girls' College, to Rotary for well over fifty years, to the YMCA, to the Geelong Chamber of Commerce and to the Order of Saint John of Jerusalem Knights Hospitaller – Grand Priory of Australasia, and his significant contribution to Marcus Oldham College, Deakin University and the Geelong Community Foundation.

As many of you will know, Marcus Oldham College is the leading independent farm management college in Australia, which is situated on 500 acres in Waurin Ponds. The published history of Marcus Oldham College records that Geoff was the first secretary to the College Council, a role which he performed for fifty years. He lectured in accounting and taxation for thirty-nine years and was a life-long supporter of the College. Geoff was awarded an honorary degree from the College in 2005 and a recently completed building is named the Donald Geoffrey Neilson Administration Building to recognise, in a small way, his significant contribution to the establishment, growth and development of Marcus Oldham College.

Geoff saw his role in life as being one of service. He was a great citizen. We thank him for this and know that the world is a better place for Geoff having passed this way.



Jack Nelson hitting the tape.

Cross Country 2018

Wednesday 9 May was a cold and overcast afternoon which may have deterred some of the runners. The participants who braved the weather and challenging track conditions and recorded well were: Jack Nelson, Pine Lodge VIC Agrib 1, First in a time of 21:38; Sam Bunge, Coleraine VIC FBM 3 put in a good show to overcome classmate and early leader, Sam Sedgwick, Skipton VIC FBM 3, while FBM 1 Victorian boys, Lewis Bothe, Miram, Charlie Brett, Mount Bute, and Brayden Warren, Wallington, showed good teamwork to trot home together ahead of NSW man, James McClure, Tilpa FBM 3. James has twice completed the 5.3km course without footwear! (Despite being 4 minutes slower than his first year time, it was done mostly in jeans and is a record in itself.)



Meat Judging Competition

In the first week of July 2018, Isabelle Fenton, Agribus 2 from Mt Samson QLD and Megan Webb FBM 3 from Bridgewater VIC, the 2018 Intercollegiate Meat Judging Competition (ICMJ) Coaches, led a bright and eager team of 15 Marcus Oldham students to Charles Sturt University, Wagga Wagga NSW, to compete in the 2018 annual Intercollegiate Meat Judging Competition. Isabelle was fortunate enough to represent the Marcus Oldham ICMJ team in 2017, with Megan representing the College in 2016.

Leading up to the competition, the team participated in weekly training sessions and industry tours based on a curriculum of indepth meat and carcass judging parameters surrounding the Meat Standards Australia foundation of eating quality benchmarks in the Australian red meat industry. The group was fortunate enough to be able to go on two fantastic tours of processing facilities in Melbourne: Diamond Valley Pork and JBS Brooklyn, where, for most students, it was their first time to an abattoir. Half of the group was even fortunate enough to catch a look at the amazing Dual Energy X-ray Absorptiometry (DEXA) lamb technology at JBS.

Moving forward to the competition, the team selection process saw the Marcus Oldham 2018 ICMJ team as follows: Tom Hickman, Woodstock NSW Agribus 2, James Ridge, Bourke NSW Agribus 2, Ben Daley, Carindale QLD Agribus 2, James Cornish, Penola SA Agribus 2, Lachlan Gregory, Gladesville NSW Agribus 2, Will Ricardo, Collarenebri NSW Agribus 2, Jess Chandler, Brookfield QLD Agribus 2, Will Boyd, Belmont VIC Agribus 2, Hannah Martindale, Druin VIC FBM 3, Jane Pinkerton, Scone NSW Agribus 1, Holly O'Regan, Branhholme VIC FBM 3, Alex Mulcahy, Kyvalley VIC FBM 3, Sarah Richards, Barrabook VIC FBM 3, Sean Wright, Alton Downs QLD FBM 3, and Pat Jackson, Sipton VIC FBM 1.

The week attracted coaches and competitors from 15 universities and colleges across Australia, as well as several international teams from the USA, Japan, Korea and Indonesia participating in training workshops, lectures from industry leaders, professional development seminars and a top-notch careers expo featuring upwards of 35 eager employers.

At the final awards dinner, a competitive line up of some first-class meat science universities (unsurprisingly) took out the bulk of the awards. However, Marcus Oldham was able to cheer on our own Will Boyd Agribus 2, who was selected for the 2018 Coaches XI team. This group of students will join some of the ICMJ Committee in Brisbane later this year for a South-East Queensland industry and further training tour.

From a previous competitor and now a coach's perspective, the program is an invaluable learning and networking opportunity for anyone who is wanting to be involved in the red meat and livestock sector of agriculture and agribusiness. The week exposes students and coaches to a huge selection of amazing opportunities and creates avenues for participants to network with industry leaders and connect with prospective employers. Particularly, with the layout of Marcus Oldham's courses requiring a significant period of industry placement, ICMJ presents a fantastic chance to line up this work experience with employers who are at the forefront of the industry.

Here is what one of the team had to say about the week: Will Boyd, 2018 Coaches XI Recipient - "The ICMJ program is a great opportunity to gain useful knowledge and interact with a broad range of employers, university students and industry leaders. I would highly recommend that students participate in the training and join the team if you are looking for a career in the meat and livestock industries or chasing career change opportunities."

issy.fenton@gmail.com



The auction was generously supported.

Dolly's Dream

On 28 July 2018, three hundred and thirty people, many who travelled significant distances, attended the annual Student and Parent Charity Dinner at The Pier in Geelong. Organised by the Student Body, the evening was a great success in many ways, but especially notable by the \$18,000 raised for the Dolly's Dream Foundation.



Marcus Oldham College
Student Parent Charity dinner raised \$18,000

28/07/2018



Intercollege Sports Day

On Friday 18 October, students from Marcus Oldham travelled to the Dookie Recreation Reserve to contest the annual intercollege sports against rivals from La Trobe Uni, Melbourne Uni and Longerenong. The boys managed to go through undefeated in AFL, winning all three of their games before taking out the final in a convincing fashion. Fraser House, Gnowangerup WA Agribus 1, Hamish Jannings, Kojonup WA FBM 3 and James McClure, Tilpa NSW FBM 3, were amongst the best on ground.

The girls had their work cut out in the netball but eventually broke through in their final game to overcome La Trobe Uni. Hannah Mika, Bendigo VIC EM and Madison Ridgway, Carngham VIC Agribus 1, were just a couple of the standout performers. Curtis Wynhoven, Wurdiboluc VIC FBM 3, proved a reliable target up forward in the mixed netball, helping them to win two of their three games.

After a sunny and successful day, the students managed to find the local watering hole for a well-earned thirst quencher before making the trek back to Geelong. Well done to all who supported or participated on the day.



Cleo Gower, Lecturer.



Des Umbers, Director.



Andrew Baker, Director, David Cornish, Lecturer.

Students' Fundraising for Motor Neurone Disease

In the third week of October, the students organised a fun event at the College to raise funds to support research for a cure for Motor Neurone Disease (MND). Members of the College community have lost family members to this disease.

Facing up to the challenge set by the students, staff and students set themselves against each other on the slippery water slide and the race back to the top to face the agony of tipping a bucket of icy water over themselves. A magnificent \$1,000 was raised for the worthy cause.

Editor's Farewell Memo



I have been privileged to be the Editor of your biannual MOCOSA Magazine since 2006 and for this, my last Memo to you, waves of emotion are hitting me as I bring the words together.

From Christmas, a new life in the world of retirement awaits me! A little daunting yet full of promise of new adventures and time with friends and family. Long-timers don't actually leave Marcus Oldham and I am not cutting the cord completely as I'll continue in the role of Minute Secretary to the Board for a time.

My 40 years association, and a total of 30 years working at Marcus, achieved in two blocks, indicates this College is an excellent place of employment as well as an excellent seat of learning.

Arriving from New Zealand with Graham, James and Dougal mid-1978, we received the warmest of welcomes from the wider College community. There is so much to miss, especially the day to day camaraderie of colleagues and students. I treasure the friendships of graduates through the years from 1978, the current staff and former staff and families when we were all young and raising families, some living on campus and others nearby. As the students make life-long friends so do staff and their families.

The Farm Management and Horse Business Management courses in the first 13 years meant fewer students than today, which made it easy to get to know you through entertaining at the Principal's house after formal dinners, champagne and chicken breakfasts on the Principal's lawn the morning the final case studies were handed in, drinks on the same lawn after the Graduation ceremony prior to the Dinner Dance in South Barwon; we had regular child-minders for our boys and you appreciated the TV and supper to yourself and a bit of peace and quiet; some 'musicians' tried to counteract the sound of bagpipes with the odd trumpet or two or offer payback with loud rock music (you won). So many fond memories.

I am grateful for all the experiences Marcus Oldham has given me, including the 11 years as Marketing Officer when I travelled around Australia proudly promoting this wonderful College. It was at Field Days and Equine events that I reconnected with graduates and parents, and from time to time at the schools, students would introduce themselves as the son or daughter of a graduate and this was a warming experience.

I wish you well as you continue your careers or make the foray into retirement. I look forward to reading the Magazine under the hand of Sophie Sutherland Editor-in-waiting and enjoying her interpretation of its presentation. Thank you, most sincerely, for making my Marcus Oldham experience a very special memory.

Janet Craigie-McConnell

Editor

janet_mcconnell@yahoo.com

facebook.com/janet.craigiemcconnell

Congratulations to our Achieving Graduates and Students



Rachel Watts
HBM 05
2017 EA Groom of the Year Award

Rachel is head groom for elite competitor Shane Rose and totally dedicated to her role and her horses. Rachel works with all the horses on the property, around 120, and is in charge of the performance horse team which includes about 25 eventing horses, ranging from youngsters to 4* eventers.

Rachel lives on site at Bimbadeen Park in New South Wales, and is never really off duty. She knows the horses inside out and is always on hand to ensure all their needs are met. Rachel shows great attention to detail and is quick to notice any new lumps or bumps and also identifies when a horse is not feeling one hundred percent. She also has the difficult task of ensuring that Shane is in the right place at the right time. Being very skilled at her job, Rachel turns out the competition horses beautifully which allows Shane to just concentrate on riding. He knows his horses are happy and well-cared for. She performs her duties to a very high standard and does so with a smile and a good sense of humour.

In 2017, Rachel groomed for Shane at FEI events in Australia, England, Scotland and Germany. 2017 was a year of highs and lows for Shane and Rachel. There were several outstanding results highlighted by several wins in Australia and also winning major competitions overseas including Blair Castle Event Rider Masters, the Advanced at Gatcombe and a podium finish at the prestigious Aachen CHIO.

Sadly in 2017 while competing in the United Kingdom, one of their homebred stars, Shanghai Joe aka Nugget, suffered a freak accident and was put down. This was a hard time for Rachel who had looked after Nugget since he was born. It was no secret that Nugget was a favourite of Rachel's and she was devastated when he died. Through this hard time, she continued to be of constant support to Shane and his team of horses. Rachel is a valued member of Shane's team and, undoubtedly, has a positive impact on the overall performance of the horses and Shane.

<https://www.youtube.com/watch?v=V5JBNmHlcXc&feature=youtu.be>
rachel_watts86@hotmail.com



Meg Stanley
EM 2016
2018 Godolphin Staff and Stable Award

These Awards recognise and reward the hard work and dedication of stud and stable staff across Australia.

Nominated by her employer, Kathryn Durden Racing at Moriac Victoria, Meg 20, attended the Awards Evening

in Adelaide and won the Newcomer Award for 2018. She received a trophy, cash, and a trip to Dubai. Meg started working at Kathryn Durden Racing immediately after graduation in December 2016.

<https://www.studandstablestaffawards.com.au/finalists/>
megstanley.55@gmail.com



Will Baxter
BBusAgric 16
2018 Tasmanian Young Farmer of the Year Award

On Saturday 11 August, the finals of the 2018 TP Jones and Co Young Farmer of the Year competition presented by Rural Youth Tasmania took place at Quercus Park. Will Baxter from Pipers River and 11 other finalists arrived at 8am for a chilly start and competed in the wind and rain that the day presented.

They were judged on 10 modules: Trough Plumbing, Feed and Nutrition, Seed Drill Calibration, Seed and Plant Identification, Chemical Calibration, Welding, Fencing, Trailer Maintenance, Safety, and Finance.

Scores were tallied, the top six competitors presented a speech at the competition dinner, on a current issue facing agriculture with Will achieving the Top Award.
wrbaxter@outlook.com.au



Tamara Uebergang
Agrib 14
Nuffield Scholar 2019

Tamara Uebergang from Miles, Queensland, received a Nuffield Scholarship supported by the Sylvia and Charles Viertel Foundation. Through her research, she will investigate alternative fuel sources and energy solutions for Australia's agricultural sector.

Having trained at Marcus Oldham, Tamara is the farm manager at her family's property, Berwyndale Pastoral. The operation grows a rotation of cotton, wheat, chickpeas, sorghum and mung beans, as well as a small herd of cattle.

Berwyndale co-exists with resource extractions, most notably CSG, and has engaged with various energy companies for more than 20 years. Tamara said this interaction has yielded many great lessons, compromises and mutual benefits.

"As farmers, it is our responsibility to ensure judicious use of such finite resources and to conduct a thorough investigation of sustainable approaches to farming," she said.

"Compounded by public discussion and media headlines, I'm interested in exploring alternative energy sources such as solar, waste to energy and hydrogen. Currently, our biggest farm expenses include diesel and synthetic fertiliser - and I believe that there must be another way forward."

"Farmers work hard to maintain a social license through continued engagement and best practice management. I look forward to visiting the United Kingdom and Europe, where the renewable energy market is booming, as well as India, which is a key customer for our cotton and chickpea industries."

tamarauebergang@outlook.com



Harry Kelly Agribus 14

Nick Boshammer Agribus 11

Harry and Nick are finalists for the prestigious industry award, the Zanda McDonald Award.

Harry is Manager of Mooramook Pastoral Co. in Caramut Victoria. Nick, is Director of NBG Holdings Pty Ltd in Chinchilla Queensland and operates NB-Glenoch Angus.

This \$50,000 award is a tribute to Zanda McDonald, and to the enormous contribution he made to agribusiness. The Award helps agriculture's future leaders unleash their career potential for the greater good of the industry.

Now in its fifth year, the Award recognises innovative young professionals in agriculture from across Australasia. Finalists are selected on their passion for agriculture, strong leadership skills, and their vision for primary industry. The winner will be announced in May 2019.

mooramook@bigpond.com

nickb88@live.com



Caitlin Chester BBusAgrib 15 2017 Matthew George Young Stockman Award

From Koonoomoo on the Murray in Victoria, this scholarship provided Caitlin with the opportunity to design

her own three month tour throughout the United States of America. With a passion for the beef industry, Caitlin focused on gaining further knowledge on nutrition and genetics.

Through her work as a Ruminant Nutritionist at Rex James Stockfeed in Nathalia, Caitlin said that many of the practices/research have come from America. She was excited to have the opportunity to learn about their management styles, feeding techniques and genetic selection. She also is in the initial stages of starting her own Brangus stud, 'Southern Belle Brangus' and her adventure allowed a better understanding of the American beef industry as a whole, and the genetic goals within the Brangus breed.

Caitlin_Chester@outlook.com



Jack Nelson

Congratulations to current Marcus Oldham student, Jack Nelson from Pine Lodge VIC, who is the 2018 recipient of the Matthew George Young Stockman Award. Jack is studying the first year of the Agribusiness Program.

sj.nelson@bigpond.com



Cameron Lowe

Cameron Lowe, Wasleys SA FBM 3 is the recipient of the Australian Fodder Industry Association's (AIFA) inaugural scholarship aimed at fostering expertise within the next generation of fodder professionals in Australia.

Sponsored by Lallemand Animal Nutrition and facilitated by AIFA, the scholarship provides up to \$3,000 per year to help with education or projects that will benefit the Australian fodder industry. The funds may be directed towards tuition or a study tour.

AIFA Chief Executive, John McKew, says Cameron was a standout applicant due to the calibre of his application and his forward-thinking commitment to the Australian fodder industry.

Cameron will attend the 2019 AIFA Fodder Conference to present his scholarship experiences.

cameron-02@hotmail.com

Nuffield Australia

Open for Applications for 2019

Nuffield Farming Scholarships are open to Australian citizens who are engaged in farming or fishing as an owner, manager or an active member of a business in primary industries.

The objective is to increase practical farming knowledge and management skills and techniques generally. These Scholarships give Australian citizens the opportunity to study farming practices in New Zealand, Europe, Asia and the Americas and those countries best suited to the scholar. They will also promote a closer understanding between farmers in the countries visited.

There must be an intention to remain in Australian primary production. Preferred age range is 28 to 40 years, although applicants outside this age bracket can be successful. Academic qualifications are not a prerequisite.

Further information:

Jodie Dean, CEO Nuffield Australia
02 9463 9229
enquiries@nuffield.com.au
www.nuffield.com.au

A list of available scholarships for 2020 scholars will be available in 2019.

The Network

Births



Shannon McCormack AgriB 16 and his wife, Prue, welcomed Jock, on 1 August 2018. At 9lb 3oz (4.17kg) Jock is a happy, healthy little boy and doing well. Shannon completed a period as CBA Relationship Manager (Agri and Commercial portfolio) in Armidale NSW and moved to Tamworth NSW in late October to an analyst position (Agri and Commercial) with CBA. Adding these skills will equip him well for future roles. Prue has finished her Vet Science degree through Charles Sturt University in Wagga Wagga NSW. Immediate plans are to enjoy motherhood for some months, then start her vet career and continue her equine dentistry business. shannon.mccormack@cba.com.au

Alex Gebhardt AgriB 14 and **Georgina Halliwell EM 14** married two years ago and on 29 June 2018, their little son, Angus James, was born. alex@kanoonaenterprises.com.au
georgina@kanoonaenterprises.com.au

Engagements

Jenna Puxley HBM 07 recently became engaged to Anthony Cini whom she met whilst living in Euroa and working for Lindsay Park Racing. jenna.puxley@hotmail.com

Tom Upton BBus(Agric) 15 and Anna Brown recently announced their engagement. A member of the MOCOSA Executive, and elected as Student President 2015, Tom is the son of **Jeremy Upton FM 84**. tomupton@live.com.au

Marriages

James Crossle AgriB 07 married Lorien on 20 January 2018 at The Old Butter Factory, Telegraph Point NSW. **Sam Hamilton AgriB 07** was a groomsman. Lorien works as a Branch Supervisor for a local Credit Union and James has moved after 10 years in the banking world to Business/Finance Manager at a large car dealership in Port Macquarie NSW. jamescrossle@hotmail.com



Olivia Conway BBus(Agric) 14 and Tom Martin were wed at their property at Sugarloaf Creek, Roma QLD on 7 April 2018. Tom & Olivia Martin tomartin@bigpond.com

Deaths



Will Crozier FM 84 died on 30 August 2018 aged 58. After years of managing his health issue, Will succumbed to cancer. A beautiful Service of Thanksgiving was held at the Geelong Grammar School Chapel of All Saints on Wednesday 5 September. Attended by a great many friends from far and wide, two of Will's close Marcus Oldham friends, **Jonathon (Jo) Austin** and **Richard Brookes** delivered warm and humour-filled tributes to him. Will's favourite rock group, the Rolling Stones, was one the musical choices at the Service. At the conclusion, friends were invited to the Barwon Heads Golf Club where a fine group of Will's Marcus friends gathered to remember their mate.

Will is survived by his wife, Sara, and sons, Tom and Charlie. Will was featured in the MOCOSA Magazine August 2013.



Edward (Ted) Campion
Lecturer 1962 – 1967
23 June 1933 – 3 January 2018

Memories of Ted Campion

*Respectfully submitted by **David Jenkin FM 64**, Banemore Herefords, Penshurst, VIC.*

It's a privilege to recall my memories of Ted Campion and his contributions to animal husbandry.

Ted had a profound influence on cattle breeding and animal genetics in Australia. He pioneered the syllabus of animal husbandry at Marcus, combining a scientific approach with practical demonstrations, which involved farm tours, pointing out faults as well as positives in then current farming practice. His priority was objective breeding, dependent on scientific measurement rather than eye-of-the-beholder judgment, and his legacy can be seen in the use of growth rates, gestation periods, carcass evaluation, and the like, which eventually evolved into the current Breedplan genetic evaluation. His students caught his enthusiasm for these ways of working, and many of us never got rid of the bug!

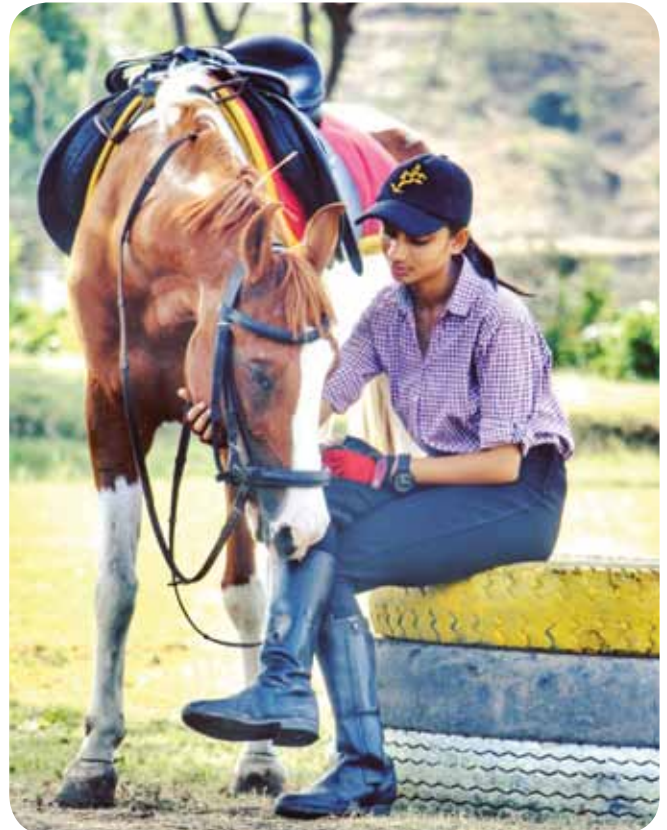
I first met Ted in 1963. He started teaching about the time I started as a student. I remember him chain smoking Kool menthol cigarettes in the classroom. He was quiet, not verbose, but confident in his manner and in what he was teaching. He was a good communicator, speaking in a manner students could relate to. His teaching style was an illustration of being able to both learn and have fun, which is another legacy he left to Marcus. Ted was popular with the students, his generosity extending to welcoming students to his and his wife Jenny's parties, even if they weren't invited, though this was reciprocated by students often acting as baby sitters for his children.

Theory was balanced by in-the-field study. I fondly remember my first farm tour, with students and their gear being crammed into two overcrowded Combi vans by Ted and Ivo Dean. And I can't forget the South Barook sale, where we were given the task of identifying the better bulls and then helping lead them in the parade, not to mention the hospitality of South

Barook after the sale. On a number of occasions we were dragged to the Royal Melbourne Show to witness Ted's beloved carcass competitions.

Ted's student and former Esperance WA grazier, **Jack Ashby FM 65**, another of Ted's 'disciples', contacted Ted's wife, Jenny, after Ted's death, and we agreed with her that 'Edward (Ted) Campion will be remembered as a gentleman scholar and lecturer in animal husbandry and genetics.' Those of us who were his students were inspired to go back and measure our own farms using his methods, which was immediately fruitful, for ourselves and for the wider Australian meat industry.

Marcus All Over



Tejaswinee Singh EM 2016 returned to India after graduation. In 2017, Tejaswinee and her fiancé started an equine feed manufacturing unit in Dewas, India. Their main brand is 'The Royal Blood'. They also established 'TRB Farms' to agist and train horses and assist people with purchasing and selling horses. They bought a colt in December 2017 which is currently in training for competitions and will also be part of a breeding program.

On 26 September 2018, Tejaswinee joined Pencarrow Stud in New Zealand as a stud groom and will work there until March 2019. From time to time she works on a contract basis (3-6 months) to keep in touch with experts, work under them, gain more knowledge and come back with new ideas. When she is abroad, her fiancé and team manage the business.
tejaswineesingh1997@gmail.com

Lucy Hall AgriB 98 has moved to Arthur River WA, which is a two plus hours' drive south of Perth, to be with her partner who is a farmer. Lucy works at Pascoe's Accounting firm in Kojonup as an accountant.
lucyhall10@hotmail.com



L-R: Tracey Pracazaleck on Peppi from Hollymist Floats Winchelsea, with Helen riding Tess, at the Great Western 50km Trail Ride.

Helen Frangez-Attwood Norman HBM 89 at Leighridge Equine Facility, is celebrating 25 years in business at Inverleigh. The business offers short term, special needs and holiday agistment, coaching and horse training. Contact Helen on Facebook/leighridge and Instagram.



David Bellamy FM 90 based in Brisbane is General Manager of the small, private, nbn co. equivalent called OPENetworks Pty Ltd that designs, builds and manages superfast fibre networks across Australia. The business model analogy is the company builds fibre roads and then charges a toll to drive on them. The

annuity income stream is the most attractive function of the model.

In addition, David is still consulting to Australian food processing and food brand companies and, periodically, with international private equity firms specialising in agribusiness; particularly companies investing in publicly listed companies like Bellamy's Organic, A2, Bubs etc.

David continues to row competitively at Masters' level and 'hated' it when **Sandy Cameron's FM 90** son beat him in the Head of the Yarra Regatta in Melbourne!



David relaxing with Storm and little Lenny.

Now a "Gramps", David's eldest daughter, Storm, and her husband, Scott Spedding, (French Rugby) have Lennox who will be two years old in December 2018. They live in France so visits are restricted to a couple of times each year.

dkbellamy@yahoo.com.au



Doug Gardner FM 70 and Sandy took a winter escape of five weeks in the north. They greatly enjoyed the opportunity to visit Marcus friends along the road. After travelling through dry country Doug and Sandy arrived back at Warrnambool VIC to paddocks of feed looking green and lush.

doug.gardner@aussiebroadband.com.au

Donald Cameron FM 80 farms in Tasmania and having diversified into pivots, poppies, peas and the joys of irrigation in the 1990s, returned to sheep 10 years ago, with concomitant lower cost, risk and stress levels. Poppies lost their attraction with the arrival of much lower prices and new diseases. For finishing lambs he has been astounded by the productivity of Shogun grass, which never stops growing, especially through the cold, dark Tasmanian winters. Their lambs are mostly bought by Victorians, so too their mutton.

They are presently enjoying a rare trifecta of lamb, mutton and wool at high values. Sympathies go to the drought-stricken, and Tasmanians have donated hay. In 2023 Donald will celebrate 200 years of continuous ownership of their farm, 'Fordon'.



His daughter, Joanna, 16 and in Year 10, is visiting Bogotá, Colombia for October and November on a school exchange.

fordon1@gmail.com



Catherine Angus HBM 13 since graduating, has had a few short-term employment positions as stable hand at thoroughbred studs, performance horse stables and finally, at a veterinary practice. She returned to Brisbane and in June 2014 was initially appointed to the role of stable manager at the 24 hour Manly Road Veterinary Hospital (MRVH), that practices in both small animal and equine medicine ranging from routine procedures to emergency surgeries. Her assistance became invaluable during emergency admissions and she then found her calling...working in veterinary medicine.

Deciding to commence further studies and personal development, Catherine enrolled in a Veterinary Nursing external studies program. With her interest in veterinary nursing studies, she was appointed at MRVH as a mixed practice Small Animal, Equine and Ophthalmology Nurse. Although quite demanding to combine and manage the concurrent requirements of studies and full-time employment, she was able to complete her studies this year and was awarded a Certificate IV in Veterinary Nursing.

Early 2018, Catherine transferred from MRVH to WestVETS Animal Hospitals, located at Anstead and Marburg in Brisbane's western suburbs. WestVETS operate in a similar business environment to MRVH with small animals and equine medicine facilities, while also undertaking an equine breeding program. She worked closely with a large range of veterinarians in small animal and equine medicine assisting with diagnostics, medical management and surgical procedures. Catherine is lucky enough to embrace her passion for surgery, ophthalmology and radiology on a daily basis while still being able to educate and compete her personal horse in eventing and showjumping.

Catherine's year at Marcus Oldham provided her with a significant insight and exposure into careers in the equine industry. It also confirmed her passion to work with horses and, as it turns out, the diversity of equine practices in veterinary medicine.

catherine.m.a@hotmail.com



Jim Maitland FBM 06 along with wife, Katherine, own and manage the boutique food brand, Pangkarra Foods based in the Clare Valley SA, and continue to innovate their product range with the launch of a delicious range of chickpea puffs made with 100% Australian chickpea flour and natural ingredients.

Pangkarra Foods has launched three different flavours - a 'lemon, lime and chilli' chickpea puff, 'mixed herbs' chickpea puff and 'smoked paprika' chickpea puff, catering for the growing healthy snack market. This is the first time a company in Australia has produced a savoury puff made with chickpea flour. The product itself is quite unique in that there is nothing else like it on the market in Australia.

The chickpea puffs are gluten free, nut free and preservative free. Jim and Katherine were lucky enough to receive a Food Manufacturing Grant from the South Australian Government to help with the research and development of the chickpea puffs. The Pangkarra Chickpea Puffs are available online. The Business produces premium wholegrain pasta, including penne, fettuccine, linguine, spaghetti, spirals, pappardelle, and lasagne, as well as gluten free pasta. They also produce wholegrain durum flour and wholegrain lavosh. www.pangkarrafoods.com.

Bill Bishop FM 68 from the Hunter Valley NSW, shares some thoughts on the 2018 drought. His extended family are still there and sold most of their cattle in January 2018. Bill's father, who managed the family farm from 1917 aged 17 to 1988 aged 87, had an early introduction to drought when he lopped Kurrajong tree branches for feed, then when that ran out he sent his breeding cows on agistment. Many were lost and the remainder failed to get a bid in the sale yards. A kindly older farmer shouted him a whisky in the pub after the sale, and told Bill's father that "the best agistment is in the saleyards."

Thereafter, his father adopted the drought policy of "sell and repent but sell" and he would sell stock, in good condition on a pre-arranged plan, whereby if rain did not fall by a certain date, he would sell. His view was, that if he kept the sale proceeds and lowered his stocking rate to suit drought conditions, the farm would respond quicker to rain with many fewer mouths to feed. Left unsaid, was that he avoided the corrosive mental health problems that we hear and read about in the current drought. The spectre of the cash for feed running out before rains arrive, is front and centre.

bbishop@bigpond.net.au



Imtiaz Anees HBM 95 very recently set himself a challenge to see how much he could push himself. He undertook an unbelievable experience to reach the Base Camp on Mount Everest. It was purely a self-driven motive. He enjoyed the training and the climb took 12 days to reach the camp at 17,500 feet. He climbed with a party of seven friends.

Imtiaz said it proves that if you put your mind to something you can achieve anything you want in life. The power of positive thinking and controlling your mind is everything. It controls your body. The trek was by no means easy, especially the last 80mt with 50% less oxygen and you are tired, thirsty and hungry. Thinking positive and focussing on your goal keeps you alive - one step at a time.

imtiazanees@hotmail.com

High Performance Coach
New England Girls School
Armidale NSW 2350



Angela Harrison EM 17 was the recipient of the Marcus Oldham Foxcote Manor Polo Award UK which provided her with the opportunity to work in Gloucestershire, England this year. Angela has always loved high intensity equine sports such as polo and polocrosse and to travel while staying in the equine industry had always been a dream. She loves being able to ride and work with so many different horses which has expanded her knowledge and riding ability. Angela is keen to put her new knowledge into practice when she returns to Australia. angie-nt93@hotmail.com



Need to contact someone?

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