



# 2021 Postgraduate Courses

Marcus Oldham College

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## About the College

Since 1962, Marcus Oldham, has built an enviable reputation both nationally and internationally for preparing business leaders who pursue successful careers in agriculture, agribusiness and equine management.

Our Mission is to advance agriculture through innovative educational programs in Farm, Agribusiness and Equine Business Management, and to prepare motivated progressive professionals who will excel in the national and global environment.

### Our values

- We pursue excellence
- We are proud to be innovative and independent
- We respect individuality
- We have a caring collegiate environment
- We focus on private enterprise
- We encourage leadership, loyalty and service to the community
- We inspire personal growth

We are a not-for-profit, degree granting NUHEP\* provider located in Geelong, Victoria.

(\*Non University Higher Education Provider)



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## Marcus Oldham College Graduate Attributes

Marcus Oldham Graduate Attributes span all level of study at the College. They align with the categories of Knowledge; Skills; and, the Application of Knowledge and Skill, as they apply to the contexts of the agriculture, agribusiness and equine industries.

Specifically, Marcus Oldham graduates have the following attributes appropriate to their level of study:

- **Knowledge**
  - Skilled, with a thorough understanding of their discipline area
  - Integrated knowledge of agricultural/equine industries and business management
  - Capable of researching, evaluating, and developing business ideas and implementation plans
  - Aware of innovation and technology applications for agriculture/equine businesses
  - An understanding of broader contemporary opportunities and issues across the agricultural sector.
- **Skills**
  - Independent thinkers and decision makers
  - Ability to engage professionally while working with others
  - Confident in communicating and negotiating with people across a wide range of business sectors and activity areas within the agricultural/equine industries
  - Ability to gather information, question, and engage in critical thinking
  - Resilience in self-management and the management of others
- **Application of Knowledge and Skill**
  - Workplace and business ready
  - Practical and guided by well-developed strategic and theoretical business frameworks
  - Understanding of global markets and business, with a strong grounding in rural and regional Australia
  - Committed to ethical conduct and sustainable practice



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## Postgraduate Courses offered in 2021

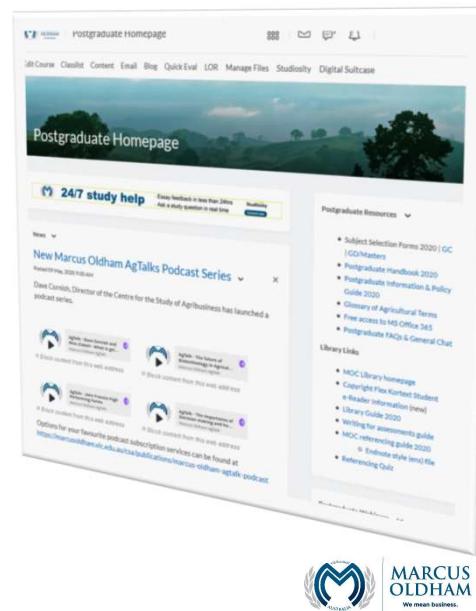
- Graduate Certificate of Agribusiness
  - Possibility of subsidised places in 2021
   
<https://marcusoldham.vic.edu.au/postgraduate-short-course-expression-of-interest>
- Master of Agribusiness



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## About online study at Marcus Oldham

- 12 weeks per unit @ 10hrs per unit per week
- Online, flexible delivery
- Study guides and e-text books provided
- Online discussion groups and webinars
- Remote library access
- 24/7 Studiosity Academic and Study Skill Support
- Part-time study recommended



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### Marcus Oldham College Postgraduate Program

Master of Agribusiness	
TLR905	
TLR904	
Elective	
Elective	
Elective	
Elective	
CMI902	
ABM803	
ASA801	
AFA801	
SMA802	

Alternative entry to Masters

Graduate Certificate of Agribusiness	
ABM803	
ASA801	
AFA801	
SMA802	

BBus (Agribusiness) or (Agriculture) equivalent to Graduate Certificate of Agribusiness	
ABM803	
AFA801	
AFA801	
SMA802	

Entry Requirements:  
An external Bachelor degree -OR-  
MOC Assoc Degree,  
Diploma or Adv Diploma  
AND at least 2 years work  
experience

Guaranteed entry PLUS  
advanced standing for  
these 4 units into  
Masters for MOC alumni  
with BBus degrees



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## Postgraduate Units

Theme or Specialisation	Unit code	Unit Title
Industry and Markets	ACM901	Applied Agricultural Commodity Markets
	ABM803	Agribusiness Marketing
	ASA801	Agribusiness Systems Analysis
	CMI902	Contemporary Managerial Issues in Agribusiness
	IAB903	International Agribusiness
	SGA904	Case Studies in Global Agribusiness
Business Management	AFA801	Agribusiness Financial Analysis
	SMA802	Strategic Management for Agribusiness
	ARM903	Agribusiness Risk Management
	SML804*	Strategic Human Resource Management
	RPV901	Rural Property Valuation
	LDP905	Leadership
Development and Entrepreneurship	REC901	The Rural Entrepreneur in Context
	DNV902	Developing the New Venture
Compulsory Capstone Experience Units	TLR904	Thought Leadership through Inquiry – Proposal Development
	TLR905	Thought Leadership through Inquiry – Project Investigation
Optional Preparation for Research by Higher Degree Studies	TLR906	Research Paper (by invitation only)

### Key

Foundation units in GC or Masters

Further compulsory units in Masters

Master's elective

\* Not offered in 2021



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## Course Structure – Compulsory Subjects

Unit code	Unit Title	Prerequisites and course sequence	2021 Timing
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THERE ARE FOUR COMPULSORY CORE UNITS IN THE GRADUATE CERTIFICATE OF AGRIBUSINESS (These units are also compulsory, and taken first when nested within the Master of Agribusiness)

Students are to take these FOUR compulsory subjects

ABM803	Agribusiness Marketing	Students are expected to complete these four units first.	Offered in Trimesters 1 and 2
AFA801	Agribusiness Financial Analysis		Offered in Trimesters 2 and 3
ASA801	Agribusiness Systems Analysis		Offered in Trimesters 1 and 2
SMA802	Strategic Management for Agribusiness		Offered in Trimesters 2 and 3

CORE UNIT FOR MASTERS/GRADUATE DIPLOMA<sup>1</sup> ONLY (TO BE TAKEN AS EARLY AS POSSIBLE IN THE PROGRAM)

CMI902	Contemporary Managerial Issues in Agribusiness	This is a compulsory subject for the Master of Agribusiness and is to be taken as early as possible in the program.	Offered in Trimesters 1 and 3
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CORE UNITS FOR MASTERS ONLY: STUDENTS MUST COMPLETE TLR904 AND TLR905 IN THE LAST TRIMESTERS OF STUDY

TLR904	Thought Leadership through Inquiry – Proposal Development	Prerequisite for Thought Leadership through Inquiry – proposal Investigation (TLR905/TLR904)	Offered in Trimesters 1 and 2
TLR905	Thought Leadership through Inquiry – Investigation	Thought Leadership through Inquiry – Proposal Development (TLR904/TLR905) is a prerequisite for this unit	Offered in Trimesters 1, 2 and 3



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FIVE ELECTIVE UNITS FOR MASTERS OF AGRIBUSINESS IN ADDITION TO SEVEN COMPULSORY SUBJECTS			
Unit code	Unit Title	Prerequisites and course sequence	2021 Timing
ACM901	Applied Agricultural Commodity Markets	AFA601/AFA801 Agribusiness Financial Analysis is a prerequisite for this unit	Offered in Trimesters 2 and 3
ARM903	Agribusiness Risk Management	AFA601/AFA801 Agribusiness Financial Analysis is a prerequisite for this unit  <i>Note this unit will be offered fully online from 2021, if no longer has a compulsory on campus residential component.</i>	Offered in Trimester 1
DNV902	Developing the New Venture	REC701/REC901 The Rural Entrepreneur in Context is a prerequisite for this unit	Offered in Trimesters 2 and 3
IAB903	International Agribusiness		Offered in Trimester 3
LDP905	Leadership	This unit has a compulsory on campus workshop in addition to the online learning component (refer to unit statement)	Offered in Trimester 3
REC901	The Rural Entrepreneur in Context	Prerequisite unit to Developing a New venture (DNV702/DNV902)	Offered in Trimesters 1 and 3
RPV901	Rural Property Valuation		Offered in Trimesters 1 and 3
SGA904	Case Studies in Global Agribusiness		Offered in Trimesters 2 and 3
SML904	Strategic Human Resource Management		Not offered in 2021
TLR906	Thought Leadership through Inquiry – Research Project (double weighted unit)	This is an invitation only option after the successful completion of TLR904 and TLR905 at Distinction or higher level in the Master of Agribusiness.	This unit spans two trimesters and will be offered as needed.

## Subject Selection – Master's Electives



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## Marcus Oldham Rural Leadership Program

**September 5-10, 2021**

MORLP is recognised as one of the longest running rural leadership programs in the nation. From its beginnings in 1992 the program has developed a strong reputation in the agricultural and agribusiness sector, attracting support from a wide range of industry and rural community groups from diverse regional backgrounds.

A limited number of places are reserved for postgraduate students, who enrol in blended mode into **LDP905 in Trimester 3**, with additional studies and assessment after the residential.

**Preparing people to navigate change.**



Excel as an innovative, engaged and passionate industry and community leader.

**Marcus Oldham Rural Leadership Program**

<https://marcusoldham.vic.edu.au/courses-enrolment/leadership>



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## Entry Requirements

To gain entry to the postgraduate program at Marcus Oldham College you need to:

- have completed a four-year degree or honors degree -OR- completed a three-year undergraduate degree and have at least two years relevant work experience in agribusiness (or equivalent) -OR- have an equivalent portfolio of professional development courses and significant experience in agriculture or agribusiness or a related industry.

To be eligible for entry with advanced standing for up to four AQF8 level compulsory foundations subjects, due to cognate area knowledge of agribusiness at Bachelor degree level, you need to:

- have completed a four-year degree or honours degree in agribusiness (or similar) -OR- completed a Bachelor of Business (Agribusiness) degree at Marcus Oldham College (or equivalent) and have at least two years relevant work experience in agribusiness (or similar).

Candidates with appropriate qualifications and experience may be eligible for recognition of prior learning (RPL) or advanced standing (AS) for units in the Program (aside from the cognate area AS arrangements outlined above).

Applicants will be asked to provide documentation to support entry, AS and RPL requests. The documentation will be used to assess your eligibility for any AS and RPL.



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## 2021 Fees (subject to annual adjustments)

\$3170 per subject (except for LDP905 Leadership which is \$4170)

Open to domestic and international students

- FEE-HELP\* available to eligible domestic students for all full-fee units.
- Up to 44 subsidised places may be available for the Graduate Certificate in 2021 and HECS\* is available to eligible domestic for the student fee portion of these subsidised places—Application pending, decision due Dec 2020.

One electives is offered in blended mode, which is combination of an intensive residential study week on Campus in Geelong and online learning across the trimester of study. This is LDP905 Leadership, and additional fees apply (see handbook).

\*FEE-HELP and HECS information can be obtained from the [studyassist.gov.au](http://studyassist.gov.au) website or by contacting the College's Finance Officer, via email at [finance@marcusoldham.vic.edu.au](mailto:finance@marcusoldham.vic.edu.au) or by phone on 03 5247 2905. FEE-HELP loans for postgraduate studies do not incur the Federal Government's loan fee. All FEE-HELP and HECS applications are administered through the College by the Finance Officer.



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## Postgraduate Courses offered in 2021

- Graduate Certificate of Agribusiness
  - Possibility of subsidised places in 2021
  - <https://marcusoldham.vic.edu.au/postgraduate-short-course-expression-of-interest>



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KEY DATES FOR POSTGRADUATE STUDIES IN 2021

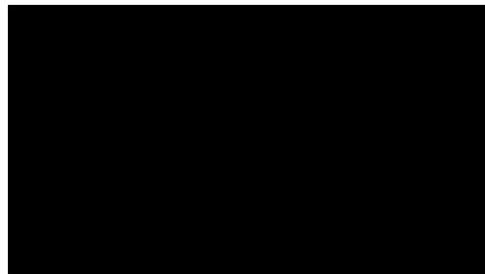
	Deadline for Course Application	Deadline for Course Enrolment	Deadline for Subject Selections/Changes	Census Date and Fees Due
Trimester 1 1 Feb – Fri 30 April	Friday 11 Dec 2020	Friday 18 Dec 2020	Friday 8 Jan 2021	Friday 26 Feb 2021
<b>Intra-Trimester Break: Monday 29 March – Tuesday 6 April</b>				
Trimester 2 24 May – 20 August	Tuesday 6 April 2021	Friday 16 April 2021	Monday 26 April 2021	Friday 18 June 2021
<b>Intra-Trimester Break: Monday 5 July to Friday 9 July</b>				
Trimester 3 30 Aug – 26 Nov	Friday 9 July 2020	Friday 30 July 2020	Monday 16 August 2021	Friday 9 8 October 2021
<b>Intra-Trimester Break: Monday 1 November to Friday 5 November</b>				
Compulsory Residential for Rural Leadership Program and LDP905	Sunday 5 September – Friday 10 September 2021			
Graduation	Saturday, 11 December 2021			



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## Hear from one of our postgraduate students...

- Alistair Sutton completed the Master of Agribusiness at Marcus Oldham in 2017.
- Alistair explains how postgraduate study at Marcus Oldham accelerated his career in the agribusiness valuation field.
- Alistair shares his story about discovering his agribusiness potential and the opportunities that the Master of Agribusiness has given him.



<https://youtu.be/qA5WMH0Y-Qc>



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Applications for Trimester 1, 2021 close on 11 December 2020

To apply, you need to include electronic copies of these documents:

- Current CV
- Certified transcripts for all qualifications you list in the application (other than Marcus Oldham College ones)
- Any other supporting documentation



Course Applications:  
<https://www.marcusoldham.vic.edu.au/application/postgrad-application>

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## Acceptance of Offer Documentation

Please accept your offer **as soon as possible** and by no later than **8 January, 2021**. These additional documents will accompany your acceptance of offer:

- Copies of transcripts are acceptable for the application, and if you have certified copies already upload them with your application. If you don't yet have certified copies then start preparing these so you can provide **certified transcripts\*** at the time of accepting your offer (not necessary for Marcus Oldham qualifications)
- The completed course enrolment form provided with offer
- The completed subject selection form provided with offer
- E-copy of driver's license or passport (for identification purposes)
- E-copy of a passport size photo.

Certified transcripts have been signed off as a true and accurate record of the original document. See for more information on this, see  
<https://www.justice.vic.gov.au/certifiedcopies>



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Director Teaching & Learning Governance

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